

A FORMULA ONE WORLD CHAMPIONSHIP LTD.

v.

COMMISSIONER OF INCOME TAX, INTERNATIONAL  
TAXATION – 3, DELHI & ANR.

B (Civil Appeal No. 3849 of 2017)

APRIL 24, 2017

[A. K. SIKRI AND ASHOK BHUSHAN, JJ.]

*Income Tax Act, 1961:*

C s. 195 – TDS on non-residents – Appellants-FOWC, UK  
Company (NRI), entered into Race Promotion Contract (RPC) with  
Jaypee Sports, Indian entity – Grant of rights to Jaypee to host,  
stage and promote Formula One Grand Prix of India event at the  
D Buddh International Circuit in India for a consideration of US\$ 40  
million – FOWC, if having any Permanent Establishment in India in  
terms of Art. 5 – Consideration received or receivable by FOWC  
from Jaypee, if subject to tax at source w/s. 195 – Held: FOWC is  
the Commercial Right Holder (CRH) – Buddh International Circuit  
is a fixed place where the commercial/economic activity of  
conducting F-1 Championship was carried out, and it was a virtual  
E projection of foreign enterprise-FOWC in India – Fixed place of  
business in the form of physical location-Buddh International  
Circuit, was at the disposal of FOWC through which it conducted  
business, though for a short duration – Thus, FOWC had a  
Permanent Establishment in India – Taxable event took place in  
F India and non-resident FOWC is liable to pay tax in India on the  
income it has earned in India – Since payments made by Jaypee to  
FOWC under RPC were business income of the FOWC through PE  
at Buddh International Circuit, and, thus, chargeable to tax, Jaypee  
bound to make appropriate deductions from the amounts paid w/s.  
195 – Double Taxation Avoidance Agreement (between India and  
G United Kingdom) – Art. 5

*Double Taxation Avoidance Agreement (between India and  
United Kingdom):*

*Art. 5 – Permanent Establishment – What constitutes  
Permanent Establishment – Explained.*

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*Art. 5 – Permanent Establishment – Conditions to be satisfied – Held: Twin conditions to be satisfied are existence of a fixed place of business; and through that place business of an enterprise is wholly or partly carried out.* A

Dismissing the appeals by FOWC and Jaypee and disposing of the appeal by the Revenue, the Court B

**HELD: 1.1** As per Article 5 of the Double Taxation Avoidance Agreement, the Permanent Establishment has to be a fixed place of business 'through' which business of an enterprise is wholly or partly carried on. A combined reading of sub-articles (1), (2) and (3) of Article 5 would clearly show that only certain forms of establishment are excluded as mentioned in Article 5(3), which would not be PEs. Otherwise, sub-article (2) uses the word 'include' which means that not only the places specified therein are to be treated as PEs, the list of such PEs is not exhaustive. In order to bring any other establishment which is not specifically mentioned, the requirements laid down in sub-article (1) are to be satisfied. Twin conditions which need to be satisfied are: (i) existence of a fixed place of business; and (b) through that place business of an enterprise is wholly or partly carried out. [Para 66] [207-C-F] C D

**1.2** The Buddh International Circuit is a fixed place. From this circuit different races, including the Grand Prix is conducted, which is undoubtedly an economic/business activity. The manner in which commercial rights, which are held by FOWC and its affiliates, have been exploited, the entire arrangement between FOWC and its associates on the one hand and Jaypee on the other hand, is to be kept in mind. Various agreements cannot be looked into by isolating them from each other. Their wholesome reading would bring out the real transaction between the parties. Such an approach is essentially required to find out as to who is having real and dominant control over the Event, thereby providing an answer to the question as to whether Buddh International Circuit was at the disposal of FOWC and whether it carried out any business therefrom or not. There is an inalienable relevance of witnessing the wholesome arrangement in order to have complete picture of the relationship between FOWC and E F G

A Jaypee, to capture the real essence of FOWC's role. [Para 67]  
[207-F-H; 208-A-B]

B 1.3 The agreement was analysed by the High Court in a  
flawless manner. The High Court rightly concluded that having  
regard to the duration of the event, which was for limited days,  
and for the entire duration FOWC had full access through its  
personnel, number of days for which the access was there would  
not make any difference. [Para 68, 70] [210-B; 212-E-F]

C 1.4 FOWC is the Commercial Right Holder (CRH). These  
rights can be exploited with the conduct of F-1 Championship,  
which is organised in various countries. It was decided to have  
this championship in India as well. In order to undertake  
conducting of such races, the first requirement is to have a track  
for this purpose. Then, teams are needed who would participate  
in the competition. Another requirement is to have the public/  
viewers who would be interested in witnessing such races from  
D the places built around the track. Again, for augmenting the  
earnings in these events, there would be advertisements, media  
rights, etc. as well. It is FOWC and its affiliates which have been  
responsible for all the aforesaid activities. The Concorde  
E Agreement is signed between FIA, FOA and FOWC whereby  
not only FOWC became Commercial Rights Holder for 100 years,  
this agreement further enabled participation of the teams who  
agreed for such participation in the FIA Championship each year  
for every event and undertook to participate in each event with  
two cars. FIA undertook to ensure that events were held and  
FOWC, as CRH, undertook to enter into contracts with event  
F promoters and host such events. All possible commercial rights,  
including advertisement, media rights, etc. and even right to sell  
paddock seats, were assumed by FOWC and its associates. Thus,  
as a part of its business, FOWC (as well as its affiliates) undertook  
the said commercial activities in India. [Para 73] [214-F-G; 215-  
G A-C]

H 1.5 It cannot be said that it is Jaypee who was responsible  
for conducting races and had complete control over the Event in  
question. Mere construction of the track by Jaypee at its expense  
would be of no consequence. Its ownership or organising other  
events by Jaypee is also immaterial. The examination is limited

to the conduct of the F-1 Championship and control over the track during that period. Specific arrangement between the parties relating to the aforesaid, and which FOWC and Jaypee unsuccessfully endeavoured to ignore, has in fact turned the table against them. It cannot be said that FOWC had no role in the conduct of the Championship and its role came to an end with granting permission to host the Event as a round of the championship. Also it cannot be said that the Buddh International Circuit was not under the control and at the disposal of FOWC. No doubt, FOWC, as CRH of these events, is in the business of exploiting these rights, including intellectual property rights. However, these became possible, only with the actual conduct of these races and active participation of FOWC in the said races, with access and control over the circuit. [Para 74, 75] [217-B-E]

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1.6 Not only the Buddh International Circuit is a fixed place where the commercial/economic activity of conducting F-1 Championship was carried out, one could clearly discern that it was a virtual projection of the foreign enterprise, namely, Formula-1 (FOWC) on the soil of this country. PE must have three characteristics: *stability, productivity and dependence*. All characteristics are present in the instant case. Fixed place of business in the form of physical location, i.e. Buddh International Circuit, was at the disposal of FOWC through which it conducted business. Aesthetics of law and taxation jurisprudence leave no doubt that taxable event has taken place in India and non-resident FOWC is liable to pay tax in India on the income it has earned on this soil. [Para 76] [217-F-H; 218-A]

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*Commissioner of Income Tax, A.P.-I v. Visakhapatnam Port Trust* (1983) 144 ITR 146 – approved.

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*A Manual on the OECD Model Tax Convention on Income and on Capital by Philip Baker Q.C.* – referred to.

1.7 As regards the interpretation of Section 195 of the Act, it cannot be disputed that a person who makes the payment to a non-resident is under an obligation to deduct tax under Section 195 of the Act on such payments. The High Court rightly held that since payments made by Jaypee to FOWC under the RPC were business income of the FOWC through PE at the Buddh

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A International Circuit, and, therefore, chargeable to tax, Jaypee was bound to make appropriate deductions from the amounts paid under Section 195 of the Act. However, it is accepted that only that portion of the income of FOWC, which is attributable to the said PE, would be treated as business income of FOWC and  
 B only that part of income deduction was required to be made under Section 195 of the Act. This Court has clarified that though there is an obligation to deduct tax, the obligation is limited to the appropriate portion of income which is chargeable to tax in India and in respect of other payments where no tax is payable, recourse is to be made under Section 195(2) of the Act. It would be for the  
 C Assessing Officer to adjudicate upon the said aspects while passing the Assessment Order, namely, how much business income of FOWC is attributable to PE in India, which is chargeable to tax. [Para 77, 78] [218-C-F]

D *GE India Technology Centre Private Limited v. Commissioner of Income Tax & Anr.* [2010] 10 SCR 1142 : (2010) 10 SCC 29 – relied on.

E *Tekniskil (Sendirian) Bhd. v. Commissioner of Income Tax*, (1996) 222 I.T.R. 551 (Authority for Advance Rulings, India); *Deputy Commissioner of Income Tax v. Subsea Offshore Ltd.* (1998) 66 I.T.D. 296 (Income Tax Appellate Tribunal, Mumbai); *Union of India & Anr. v. Azadi Bachao Andolan & Anr.* [2003] 4 Suppl. SCR 222 : 2004 (10) SCC 1: 2003 (262) ITR 706; *Commissioner of Income Tax, Andhra Pradesh v. M/s. Toshoku Ltd., Guntur & Ors.* [1981] SCR 587: (1980)  
 F Supp SCC 614 : 1981 AIR 148; *Maganbhai Ishwarbhai Patel Etc. v. Union of India and Another* [1969] 3 SCR 254; *Columbia Sportswear Company v. Director of Income Tax, Bangalore* [2012] 7 SCR 187 – referred to.

G *Transvaal Associated Hide & Skin Merchants (Pty) Ltd.* (1967) 29 S.A.T.C. 97 (Court of Appeal, Botswana); *Georges Simenon* (1965) 44 T.C. (US) 820 (US Tax Court); *Joseph Fowler v. M.N.R.* (1990) 90 D.T.C. 1834; (1990) 2 C.T.C. 2351 (Tax Court of Canada); Antwerp Court of Appeal, decision of February 6, 2001, noted in 2001 WTD 106-11; Income Tax Appeals Nos.  
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**759/KB to 761/KB of 1997-98 (Tarom SA), (1998) PTD (Trib.) 3749** (Income-tax Appellate Tribunal, Pakistan); *Commissioner of Internal Revenue v. Consolidated Premium Iron Ores Ltd.* (1959) 265 F 2d. 320; *Lower Tax Court of the Hague*, September 10, 1990, (1991) Tax Notes Intl. 161; *William Dudley v. R* (1999) 99 DTC 147; *Bundersfinanzhof*, February 3, 1993, IR 80-81/91, IStR 1993, p. 226 (1993) BSt Bl., II, 462; Decision of the Lower Tax Court of Baden-Wurttemberg, May 11, 1992, decision No. 3K 309/91, RIW 1993, 81, IStR 1992, p. 104; Decision of November 10, 1998, (199) Revue de Droit Fiscal, No. 25, comm.. 503, reported with translation in (1998) 1 ITLR 857; *Cour de Cassation* of February 15, 1980 (1980) J1. De Droit Fiscal 321; *Sepet v. Secretary of State for the Home Department* 2003 (3) All ER 304; *Universal Furniture Ind. AB v. Government of Norway (Stavanger Court, Case No. 99-00421, dated 19-12-1999* referred to in Principles of International Taxation by Anghard Miller and Lyn Oates, 2012); *Joseph Fowler v. Her Majesty the Queen* 1990 (2) CTC 2351 – referred to.

*Double Taxation Conventions by Klaus Vogel* – referred to.

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Case Law Reference

(1998) 66 I.T.D. 296	referred to	Para 28
[2003] 4 Suppl. SCR 222	referred to	Para 49
[1981] SCR 587	referred to	Para 51
[1969] 3 SCR 254	referred to	Para 55
[2012] 7 SCR 187	referred	Para 55
(1996) 222 I.T.R. 551	approved	Para 76
[2010] 10 SCR 1142	relied on	Para 77, 7

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CIVIL APPELLATE JURISDICTION : Civil Appeal No. 3849 of 2017

From the Judgment and Order dated 30.11.2016 of the High Court of Delhi at New Delhi in Writ Petition (Civil) No. 9509 of 2016.

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A Mukul Rohatgi, AG, Dushant Dave, S. Ganesh Arvind P. Datar,  
Sr. Advs, Percy Pardiwala, Ms. Anuradha Dutt, Ms. Fereshte D. Sethna,  
Sachit Jolly, Gautam Swarup, Ameya Pant, Ms. B. Vijayalakshmi Menon,  
Kamaldeep Dayal, Ankur Saigal, Tushar Bakshi, Ms. Diksha Rai,  
D.L. Chidananda, Rupesh Kumar, H.R. Rao, G.C. Srivastava, Mrs. Anil  
B Katiyar, E. C. Agrawala Shikhil Suri, Shiv Kumar Suri, Ms. Vinati Bhola,  
Advs. for the appearing parties.

The Judgment of the Court was delivered by

A. K. SIKRI, J.

### INTRODUCTION

C 1. These appeals are filed by Formula One World Championship  
Limited (hereinafter referred to as 'FOWC'), Jaypee Sports International  
Limited (for short, 'Jaypee') and Union of India (hereinafter referred to  
as the 'Revenue'). In all these appeals, challenge is laid to the judgment  
dated November 30, 2016 passed by the High Court of Delhi whereby  
D three writ petitions preferred by FOWC, Jaypee and Revenue have been  
decided.

E 2. The matter originated from filing of applications by FOWC  
and Jaypee before the Authority for Advance Ruling (AAR). FOWC  
had entered into a '*Race Promotion Contract*' (RPC) dated September  
13, 2011 with Jaypee, granting Jaypee the right to host, stage and promote  
the Formula One Grand Prix of India event for a consideration of US\$  
40 million. Some other agreements were also entered into between FOWC  
and Jaypee as well as group companies of FOWC and Jaypee, particulars  
whereby would be mentioned later at an appropriate stage. In the  
F applications filed by FOWC and Jaypee before the AAR, advance ruling  
of AAR was solicited on two main questions/queries:

- G (i) whether the payment of consideration receivable by FOWC  
in terms of the said RPC from Jaypee was or was not royalty  
as defined in Article 13 of the '*Double Taxation Avoidance  
Agreement*' (DTAA) entered into between the Government  
of United Kingdom and the Republic of India?; and
- (ii) whether FOWC was having any '*Permanent  
Establishment*' (PE) in India in terms of Article 5 of DTAA?

Another related question was also raised, viz.,

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- (iii) whether any part of the consideration received or receivable by FOWC from Jaypee outside India was subject to tax at source under Section 195 of the Indian Income Tax Act, 1961 (hereinafter after referred to as the 'Act').

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3. AAR answered the first question holding that the consideration paid or payable by Jaypee to FOWC amounted to 'Royalty' under the DTAA. Second question was answered in favour of FOWC holding that it did not have any PE in India. As far as the question of subjecting the payments to tax at source under Section 195 of the Act is concerned, AAR ruled that since the amount received/receivable by FOWC was income in the nature of Royalty and it was liable to pay tax there on to the Income Tax Department in India, it was incumbent upon Jaypee to deduct the tax at source on the payments made to FOWC. FOWC and Jaypee challenged the ruling on the first issue by filing writ petitions in the High Court contending that the payment would not constitute Royalty under Article 13 of the DTAA. Revenue also filed the writ petition challenging the answer of the AAR on the second issue by taking the stand that FOWC had PE in India in terms of Article 5 of the DTAA and, therefore, tax was payable accordingly.

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4. As mentioned above, all these three writ petitions have been decided by the High Court vide common judgment dated November 30, 2016. Interestingly, the High Court has reversed the findings of the AAR on both the issues. Whereas it has held that the amount paid/payable under RPC by Jaypee to FOWC would not be treated as Royalty, as per the High Court FOWC had the PE in India and, therefore, taxable in India. While deciding this question, the High Court has not accepted the plea of the Revenue that it was not a dependent PE. The High Court has also held, as the sequitur, that Jaypee is bound to make appropriate deductions from the amount payable to FOWC under Section 195 of the Act. It is for this reason all the three parties are again before us.

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5. As per FOWC and Jaypee, no tax is payable in India on the consideration paid under RPC as it is neither Royalty nor FOWC has any PE in India. It is pertinent to mention that the Revenue has not challenged the findings of the High Court that the amount paid under RPC does not constitute royalty. Therefore, that aspect of the matter has attained finality. The main question in the appeals, therefore, pertains to PE.

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**A** FACTUAL MATRIX

6. In order to decide this question, following facts, having bearing on the matter, need a recapitulation:

**B** 7. Federation Internationale de l'Automobile (for short, 'FIA'), a non-profit association, is established as the *Association Internationale des Automobile Clubs Reconnus* to represent the interests of motoring organizations and motor car users globally. FIA, as the federation of the world's leading motoring organizations and the governing body for motorsports worldwide, consists of 213 national member organizations in 125 countries internationally. FIA is the principal body for establishing the rules and regulations for all major international four-wheel motorsport events. FIA is a regulatory body; it regulates the FIA Formula One World Championship ('Championship') which has been the premier form of motor racing since its inception in 1950. This Championship is established and run every year subsequently since. The Championship is an annual series of motor races, conducted in the name and style of the Grand Prix over a three day duration at purpose-built circuits, and in some cases, across public roads, in different countries around the world. The Championship is considered the most prestigious motor sport series in the world. 'Formula One' (F-1) refers to the rules and regulations that define the characteristics of the race, as opposed to any other form of motor race. Thus, 'the formula', is with reference to a set of rules that all participants' cars must conform to. F-1 seasons consist of a series of races, known as Grand Prix (from French, meaning grand prizes), held across the world on specially designed and built F-1 circuits across 26 different locales.

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**F** 8. F-1 Grand Prix events are held under the aegis of the FIA Formula One World Championship's competition – in which F-1 racing cars, assembled and manufactured strictly in terms of the F-1 technical regulations, compete against each other, under F1 Sporting Regulations and the F-1 International Sporting Code framed and made effective by the FIA. F-1 drivers across the world have the ability, competence and skill to drive an F-1 car and participate in F-1 racing events. About 12 to 15 teams typically compete in these Championship in any one annual racing season. Some celebrated and well-known participating teams are the Ferrari, McLaren, Red Bull etc. The teams assemble and construct their vehicles, which comply with defined technical

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specifications, and engage drivers who can successfully manoeuvre the F-1 cars in the racing events.

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9. FOWC is incorporated under the laws of the United Kingdom, and is a tax resident of the United Kingdom. It is the Commercial Rights Holder (CRH) in respect of the Championship with effect from January 01, 2011. FOWC has entered into an agreement with the FIA and Formula One Asset Management Limited ('FOAM'). Under these agreements, FOAM licensed all commercial rights in the FIA Formula One World Championship (hereinafter referred to as 'F1 Championship') to FOWC for 100 year term effective from January 01, 2011. As mentioned above, the teams which participate in F1 World Championship Competitions have to strictly comply with the terms and conditions set out for such competitions as per Sporting Regulations and Sporting Code. For this purpose, all these teams, known as 'Constructors', enter into a contract, known as the 'Concorde Agreement', with FOWC and the FIA. In these agreements, they undertake to participate to the best of their ability, in every F-1 event included in the official annual F-1 racing calendar. They also bind themselves to an unequivocal negative covenant with FOWC that they would not participate in any other similar motor racing event whatsoever nor would they promote in any manner any other rival event. The F-1 racing teams exclusively participate in about 19 to 21 listed F-1 annual racing events on the official racing calendar, set by the FIA. This is, in effect, a closed circuit event since no team other than those bound by contract with FOWC are permitted participation.

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Thus, on the one hand, participating teams enter into Concorde Agreement. Likewise, promoters are also chosen for holding these F-1 racing events. Every F-1 racing event is hosted, promoted and staged by a promoter with whom FOWC as the right holder, enters into contract and whose event is nominated by the CRH (i.e. Commercial Right Holder, which is in effect, FOWC) to the FIA for inclusion in the official F-1 racing calendar. In other words, FOWC is the exclusive nominating body at whose instance the event promoter is permitted participation. The points scored by each F-1 racing team in every event is listed in the official racing calendar and it counts towards the Constructor's Championship and the Driver's Championship for the racing season as a whole. Any team's position in these Championships at the end of the season determines, together with certain other factors which are

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A elaborately dealt with in the Concorde Agreements (which in the present  
instance, was latest in the series of Concorde Agreements the last being  
the one of 2009 i.e. August 05, 2009), the prize money payable to the  
teams for their participation during the season. Grant of a right to host,  
stage and promote the F-1 racing event, therefore, carries with it a  
B covenant or representation that F-1 racing teams with their cars, drivers  
and other auxiliary and supporting staff will participate in the motor racing  
event hosted at the promoter's motor racing circuit displaying the highest  
levels of technical skill achievement etc. in the fields of construction of  
single seat motorcars to attain the highest levels of performance in the  
world. These teams and the FOWC also represent that the highest  
C levels of skill in racing management and maintenance of the cars would  
be on display in the event. All these are a part of the relevant contractual  
provisions, embodied in RPC 2011. In this manner, FOWC has acquired  
all commercial rights in respect of the F-1 Championship wherever such  
tournaments take place, i.e. with the permission of FOWC.

D 10. Jaypee was interested to acquire this right for hosting, staging  
and promoting the F-1 Grand Prix of India event. In order to do so, it  
entered into agreement with FOWC dated September 13, 2011 which is  
known as '*Race Promotion Contract*' (RPC). By this agreement,  
FOWC granted Jaypee the right to host, stage and promote F-1 Grand  
Prix of India event for a consideration of US\$ 40 millions. Another  
E agreement known as '*Artwork License Agreement*' ('ALA') was  
entered into between FOWC and Jaypee on the same day whereby  
FOWC permitted Jaypee to use certain marks and intellectual property  
belonging to FOWC for a consideration of US\$ 1 million. Prior to this  
RPC of 2011, another RPC of October 25, 2007 had been entered into  
F between FOA and Jaypee which was replaced by agreement dated  
September 13, 2011 between FOWC and Jaypee. Pursuant thereto,  
races were held in India in 2011, 2012 and 2013.

G 11. After entering into the aforesaid arrangement for hosting F-1  
Grand Prix in India, both FOWC and Jaypee approached AAR seeking  
its advance ruling on the two questions, the nature of which, including  
the opinion of AAR thereupon, is already mentioned above.

H 12. As pointed out earlier, first question was as to whether  
considerations received/receivable under the RPC by FOWC from Jaypee  
Sports was in the nature of business income and '*Royalty*' as defined  
under the Act as well as DTAA. Plea of FOWC and Jaypee was that

what was granted to Jaypee by FOWC was a commercial right to use the event, i.e., a hosting right and the consideration received/receivable therefrom by FOWC was not for the use of trademark, copyright, equipment etc. and hence was not in the nature of 'Royalty'. It was also stated by them that there was a limited permitted use of Formula One ('F-1') Mark which was only to enable the promoter (Jaypee) to advertise the Indian Grand Prix and reproduction of names of the sports events was routine and customary in business parlance. For this purpose, ALA was executed to enable Jaypee to use F-1 Marks in a limited way and to prevent it from using the Marks for any commercial exploitation.

Revenue had opposed the aforesaid plea of FOWC and Jaypee on the ground that the consideration comprised not only of hosting rights but also permission to use F-1 Marks and, therefore, entire consideration of US\$ 40 million was attributable to the usage of F-1 Marks in terms of ALA. According to the Revenue, RPC and ALA had to be read together for a comprehensive view of the matter, particularly, why they were executed on the same day.

The AAR accepted the argument of the Revenue holding that the consideration received by FOWC amounted to royalty and was to be, accordingly, taxed under the Indian Income Act. However, this view is reversed by the High Court by the impugned judgment after detailed discussion on this issue and in the opinion of the High Court the consideration received under the Agreement cannot be termed as royalty. As mentioned above, Revenue has accepted the judgment of the High Court on this issue and, therefore, it is not necessary to discuss in detail the reasons given by the High Court for coming to the aforesaid conclusion. This fact is mentioned only for the sake of completeness of the issues raised and their outcome.

13. The bone of contention before this Court pertains to the issue of existence of a PE of FOWC in India. We may say at the outset that the arguments advanced by both the parties before us were virtually the same arguments which were advanced before the High Court as well. Therefore, spelling out the submissions of the parties before the High Court may not be necessary as it would be duplicating and repetitive. At this stage, we would, therefore, record the arguments which were presented before us and in the process mention the basis of the conclusion arrived at by the High Court for the purpose of forming an opinion as to whether the view of the High Court is correct and justified in law.

**A    RELEVANT STATUTORY PROVISIONS & DTAA REGIME**

14. Before adverting to the question at hand, it would be appropriate to take note of the scheme of the Act as well as relevant provisions of DTAA on this subject. The Act provides two modes of taxation, namely, resident based and source based. Any person who is a resident of India is subjected to the Act and liable to pay income tax on the 'total income' earned by such a resident, after getting various deductions therefrom as admissible under different provisions of the Act. Charging section is Section 4 which, inter alia, stipulates that income tax shall be charged for any Assessment Year in respect of total income of the previous year of every of-such person. Section 5 contains the scope of total income of a resident and includes all income from whatever source derived by a person who is resident which is received or deemed to be received in India, accrues or arises or is deemed to accrue or arise to him in India or accrues or arises to him outside India during such year. Thus, a resident is supposed to pay income tax on all incomes so earned whether in India or outside India.

On the other hand, those persons who are not ordinarily residents of India (which term is defined under sub-section (6) of Section 6) are not liable to pay income tax on any income which accrues or arises to such non-resident outside India. However, in the case of non-resident persons, if the income is derived from a business controlled in or a profession set up in India, these non-residents are subjected to pay tax for such an income earned in India. In their case, all such incomes from whatever source derived which is received or is deemed to be received in India in such a year by or on behalf of such person or accrues or arises or is deemed to accrue or arise to them in India during that year, is taxable in India. In this sense, the income tax on non-resident is source based, i.e., source of such income is India and, therefore, even a non-resident is liable to pay tax on incomes earned in India. '*Resident in India*' and '*Not-ordinarily Resident in India*' are covered by the provisions contained in Section 6.

15. In the present case, we are concerned with the consideration received by FOWC as a result of Agreement signed with Jaypee Sports. FOWC, being a UK Company, is admittedly the non-resident in India. Since the question is whether the aforesaid consideration/income earned by FOWC is subject to tax in India or not, it is to be decided as to whether that income accrued or arose in India. For this purpose, relevant

provision is Section 9 of the Act. This section contains varied situations where income is deemed to accrue or arise in India and it is not necessary to spell out each of such contingencies. Insofar as income by way of royalty earned by a non-resident is concerned, that is mentioned in clause (vi) of Section 9(1) of the Act. As the consideration of US\$ 40 million received by FOWC from Jaypee is held as '*no income by way of royalty*', we may conveniently skip that provision.

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16. Clause (i) of sub-section (1) of Section 9 of the Act mentions certain kinds of income which are deemed to accrue or arise in India. This clause is reproduced below:

“(i) all income accruing or arising, whether directly or indirectly, through or from any business connection in India, or through or from any property in India, or through or from any asset or source of income in India, or through the transfer of a capital asset situate in India:”

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17. It is clear from the reading of the said clause that it includes all those incomes, whether directly or indirectly, which are accruing or arising through or from any business connection in India. It is, thus, clear that an income which is earned directly or indirectly, i.e. even indirectly, is to be deemed to accrue or earned in India. Further, such an income should have some business connection in India. Explanation (1) for the purpose of this clause provides five explanations from clauses (a) to (e). Clause (a) stipulates that where all the business operations are not carried in India and only some such operations of business are carried in India, the income of the business deemed under this clause to accrue or arise in India shall be only such part of the income as is reasonably attributable to the operations carried in India. We are not concerned with clauses (b) to (e). Explanation (2) provides certain exceptions in respect of '*business connection*' and reads as under:

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“*Explanation 2.* – For the removal of doubts, it is hereby declared that “business connection” shall include any business activity carried out through a person who, acting on behalf of the non-resident, –

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- (a) has and habitually exercises in India, an authority to conclude contracts on behalf of the non-resident, unless his activities are limited to the purchase of goods or merchandise for the non-resident; or

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- A (b) has no such authority, but habitually maintains in India a stock of goods or merchandise from which he regularly delivers goods or merchandise on behalf of the non-resident; or
- B (c) habitually secures orders in India, mainly or wholly for the non-resident or for that non-resident and other non-residents controlling, controlled by, or subject to the same common control, as that non-resident:

C Provided that such business connection shall not include any business activity carried out through a broker, general commission agent or any other agent having an independent status, if such broker, general commission agent or any other agent having an independent status is acting in the ordinary course of his business:

D Provided further that where such broker, general commission agent or any other agent works mainly or wholly on behalf of a non-resident (hereafter in this proviso referred to as the principal non-resident) or on behalf of such non-resident and other non-residents which are controlled by the principal non-resident or have a controlling interest in the principal non-resident or are subject to the same common control as the principal non-resident, he shall not be deemed to be a broker, general commission agent

E or an agent of an independent status.”

F 18. This exception, thus, clarifies and declares that even when business activity is carried *‘through’* a person who is acting on behalf of the non-resident (which means agent of the non-resident), it will be treated that the non-resident is having business connection in India. The meaning of the expression *‘through’* is again clarified in Explanation (4), which reads as under:

G “*Explanation 4.* – For the removal of doubts, it is hereby clarified that the expression “through” shall mean and include and shall be deemed to have always meant and included “by means of”, “in consequence of” or “by reason of”.”

H 19. If a non-resident has a PE in India, then business connection in India stands established. Section 92F of the Act contains definitions of certain terms, though those definitions have relevance for the purposes of computation of arms length price, etc. Clause (3) thereof defines

'enterprise' and such an enterprise includes a PE of a person. PE is defined in clause (iiia) in the following manner: A

“(iiia) “permanent establishment”, referred to in clause (iii), includes a fixed place of business through which the business of the enterprise is wholly or partly carried on;”

20. At this juncture, we would also like to point out that Article 5 of DTAA between India and United Kingdom lays down as to what would constitute a PE. It reads as under: B

**ARTICLE 5**

**PERMANENT ESTABLISHMENT** C

1. For the purposes of this Convention, the term “permanent establishment” means a fixed place of business through which the business of an enterprise is wholly or partly carried on.

2. The term “permanent establishment” shall include especially: D

(a) a place of management;

(b) a branch;

(c) an office;

(d) a factory; E

(e) a workshop;

(f) premises used as a sales outlet or for receiving or soliciting orders;

(g) a warehouse in relation to a person providing store facilities for others; F

(h) a mine, an oil or gas well, quarry or other place of extraction of natural resources;

(i) an installation or structure used for the exploration or exploitation of natural resources; G

(j) a building site or construction, installation or assembly project or supervisory activities in connection therewith, where such site, project or supervisory activity continues for a period of more than six months, or where such project or supervisory activity, being incidental to the sale or machinery or equipment, H

- A continues for a period not exceeding six months and the charges payable for the project or supervisory activity exceed 10 per cent of the sale price of the machinery and equipment;
- (k) the furnishing of services including managerial services, other than those taxable under Article 13 (Royalties and fees for technical services), within a Contracting State by an enterprise through employees or other personnel, but only if:
- B (i) activities of that nature continue within that State for a period or periods aggregating more than 90 days within any twelve-month period; or
- C (ii) services are performed within that State for an enterprise within the meaning of paragraph 1 of Article 10 (Associated enterprises) and continue for a period or periods aggregating more than 30 days within any twelve-month period;
- D **Provided** that for the purposes of this paragraph an enterprise shall be deemed to have a permanent establishment in a Contracting State and to carry on business through that permanent establishment if it provides services or facilities in connection with, or supplies plant and machinery on hire used or to be used in, the prospecting for, or extraction or production of mineral oils in that State.
- E 3. The term “permanent establishment” shall not be deemed to include:
- (a) the use of facilities solely for the purpose of storage or display of goods or merchandise belonging to the enterprise;
- F (b) the maintenance of a stock of goods or merchandise belonging to the enterprise solely for the purpose of storage or display;
- (c) the maintenance of a stock of goods or merchandise belonging to the enterprise solely for the purpose of processing by another enterprise;
- G (d) the maintenance of a fixed place of business solely for the purpose of purchasing goods or merchandise, or for collecting information, for the enterprise;
- H (e) the maintenance of a fixed place of business solely for the

purpose of advertising, for the supply of information or for scientific research, being activities solely of a preparatory or auxiliary character in the trade of business of the enterprise. However, this provision shall not be applicable where the enterprise maintains any other fixed place of business in the other Contracting State for any purpose or purposes other than the purposes specified in this paragraph;

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(f) the maintenance of a fixed place of businesses solely for any combination of activities mentioned in sub-paragraphs (a) to (e) of the paragraph, provided that the overall activity of the fixed place of business resulting from this combination is of a preparatory or auxiliary character.

4. A person acting in a Contracting State for or on behalf of an enterprise of the other contracting State – other than an agent of an independent status to whom paragraph (5) of this Article applies, shall be deemed to be a permanent establishment of that enterprise in the first mentioned State if:

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(a) he has, and habitually exercises in that State, an authority to negotiate and enter into contracts for or on behalf of the enterprise, unless his activities are limited to the purchase of goods or merchandise for the enterprise; or

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(b) he habitually maintains in the first-mentioned Contracting State a stock of goods or merchandise from which he regularly delivers goods or merchandise for or on behalf of the enterprise; or

(c) he habitually secures orders in the first-mentioned State, wholly or almost wholly for the enterprise itself or for the enterprise and the enterprises controlling, controlled by, or subject to the same common control, as that enterprise.

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5. An enterprise of a Contracting State shall not be deemed to have a permanent establishment in the other Contracting State merely because it carries on business in that other State through a broker, general commission agent or any other agent of an independent status, where such persons are acting in the ordinary course of their business. However, if the activities of such an agent are carried out wholly or almost wholly for the enterprise (or for the enterprise and other enterprises which are controlled

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A by it or have a controlling interest in it or are subject to same common control) he shall not be considered to be an agent of an independent status for the purposes of this paragraph.

B 6. The fact that a company which is a resident of a Contracting State controls or is controlled by a company which is a resident of the other Contracting State, or which carries on business in that other State (whether through a permanent establishment or otherwise), shall not of itself constitute either company a permanent establishment of the other.

C 7. For the purposes of this Article the term “control”, in relation to a company, means the ability to exercise control over the company’s affairs by means of the direct or indirect holding of the greater part of the issued share capital or voting power in the company.”

D 21. As per sub-clause (1) of Article 5, a fixed place of business through which the business of an enterprise is wholly or partly carried on, is known as ‘*permanent establishment*’. It requires that there has to be a fixed place of business. It also requires that from such a place business of an enterprise (FOWC in the instant case) is carried on, whether wholly or partly. Sub-clause (2) gives the illustrations of certain places which will be treated as PEs. Likewise, sub-clause (3) excludes certain kinds of places from the term PE. Sub-clause (4) enumerates the circumstances under which a person is to be treated as acting on behalf of non-resident enterprise. Likewise, sub-clause (5) excludes certain kinds of agents of enterprise, namely, broker, general commission agent or agent of an independent status, by clarifying that if the business is carried on through these persons, the enterprise shall not be deemed to be a PE. However, one exception thereto is carved out, namely, if the activities of such an agent are carried out wholly or almost wholly for the enterprise, or for the enterprise and other enterprises which are controlled by it or have a controlling interest in it or are subject to same common control, then, such an agent will be treated as an agent of an independent status. It means that if the business is carried out with such a kind of agent, the enterprise will be deemed to have a PE in India.

### THE LEGAL COMMENTARIES AND CASE LAW

H 22. It is an undisputed fact that Article 5 of DTAA between India and the United Kingdom follows the Organisation for Economic

Cooperation and Development's (OECD) Model of Double Taxation Convention. There are various commentaries on Double Taxation Conventions. Celebrated among those are: "*A Manual on the OECD Model Tax Convention on Income and on Capital*" by Philip Baker Q.C., and Klaus Vogel on "*Double Taxation Conventions*". OECD has also given its '*condensed version*' on "*Model Tax Convention on Income and on Capital*". What constitutes PE under various circumstances has also been the subject matter of judicial verdicts in India as well as in other countries. For better understanding of what may constitute a PE, it would be imperative to refer to these commentaries and judicial decisions. This discussion would disclose the principles enunciated to determine the existence of a PE, application whereof to the given facts would facilitate in answering the surging debate.

23. Philip Baker explains that the concept of PE is important for several Articles of the Conventions; the concept, or its cognate, also appears in the domestic law of some countries. According to him, the concept marks the dividing line for businesses between merely trading with a country and trading in that country; if an enterprise has a PE, its presence in a country is sufficiently substantial that it is trading in the country. He has quoted the following passage from the judgment of the Andhra Pradesh High Court, authored by Justice (Retd.) Jagannadha Rao (as His Lordship's then was, later Judge of this Court) in *Commissioner of Income Tax, A.P.-I v. Visakhapatnam Port Trust*<sup>1</sup>:

"The words 'permanent establishment' postulate the existence of a substantial element of an enduring or permanent nature of a foreign enterprise in another country which can be attributed to a fixed place of business in that country. It should be of such a nature that it would amount to a virtual projection of the foreign enterprise of one country into the soil of another country."

24. Emphasising that as a creature of international tax law, the concept of PE has a particularly strong claim to a uniform international meaning, Philip Baker discerns two types of PEs contemplated under Article 5 of OECD Model. First, an establishment which is part of the same enterprise under common ownership and control – an office, branch, etc., to which he gives his own description as an '*associated permanent establishment*'. The second type is an agent, though legally separate from the enterprise, nevertheless who is dependent on the enterprise to

<sup>1</sup> (1983) 144 ITR 146

A the point of forming a PE. Such PE is given the nomenclature of  
 'unassociated permanent establishment' by Baker. He, however,  
 pointed out that there is a possibility of a third type of PE, i.e. a  
 construction or installation site may be regarded as PE under certain  
 circumstances. In the first type of PE, i.e. associated permanent  
 B establishments, primary requirement is that there must be a fixed place  
 of business through which the business of an enterprise is wholly or  
 partly carried on. It entails two requirements which need to be fulfilled:  
 (a) there must be a business of an enterprise of a Contracting State  
 (FOWC in the instant case); and (b) PE must be a fixed place of business,  
 i.e. a place which is at the disposal of the enterprise. It is universally  
 C accepted that for ascertaining whether there is a fixed place or not, PE  
 must have three characteristics: *stability, productivity and dependence*.  
 Further, fixed place of business connotes existence of a physical location  
 which is at the disposal of the enterprise through which the business is  
 carried on.

D 25. Some of the examples of fixed place of business given by  
 Baker are the following: The place of business must be fixed and  
 permanent. Thus, a shed which had been rented for thirteen years for  
 storing and preparing hides was held to constitute a PE<sup>2</sup>. Similarly, a  
 writer's study has been held to constitute a PE<sup>3</sup>. A stand at a trade fair,  
 E occupied regularly for three weeks a year, through which the enterprise  
 obtained contracts for a significant part of its annual sales, has also been  
 held to constitute a PE<sup>4</sup>. A temporary restaurant operated in a mirror  
 tent at a Dutch flower show for a period of seven months was held to  
 constitute a PE<sup>5</sup>. An office, workshop and storeroom for the maintenance  
 of aircraft, which were leased out by the enterprise, has been held to  
 F constitute a PE<sup>6</sup>.

26. On the other hand, possession of a mailing address in a  
 state – without an office, telephone listing or bank account – has been  
 held not to constitute a PE<sup>7</sup>. The mere supply of skilled labour to work

<sup>2</sup> *Transvaal Associated Hide & Skin Merchants (Pty) Ltd.* (1967) 29 S.A.T.C. 97 (Court  
 of Appeal, Botswana).

<sup>3</sup> *Georges Simenon* (1965) 44 T.C. (US) 820 (US Tax Court)

<sup>4</sup> *Joseph Fowler v. M.N.R.* (1990) 90 D.T.C. 1834; (1990) 2 C.T.C. 2351 (Tax Court of  
 Canada)

<sup>5</sup> Antwerp Court of Appeal, decision of February 6, 2001, noted in 2001 WTD 106-11

<sup>6</sup> Income Tax Appeals Nos. 759/KB to 761/KB of 1997-98 (Tarom SA). (1998) PTD  
 (Trib.) 3749 (Income-tax Appellate Tribunal, Pakistan)

H <sup>7</sup> *Consolidated Premium Iron Ores Ltd.* (1959) 265 F.2d. 320

in a country did not give rise to a PE of the company supplying the labour<sup>8</sup>. A drilling rig which, although anchored while in operation, was moved to a new site every few months, has been held not to constitute a PE<sup>9</sup>. Similarly, a remotely operated vessel which was used to inspect and repair submarine pipelines was held not to constitute a PE because a moving vessel is not a fixed place of business<sup>10</sup>.

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27. The principal test, in order to ascertain as to whether an establishment has a fixed place of business or not, is that such physically located premises have to be '*at the disposal*' of the enterprise. For this purpose, it is not necessary that the premises are owned or even rented by the enterprise. It will be sufficient if the premises are put at the disposal of the enterprise. However, merely giving access to such a place to the enterprise for the purposes of the project would not suffice. The place would be treated as '*at the disposal*' of the enterprise when the enterprise has right to use the said place and has control thereupon.

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28. Some of the illustrative cases decided by courts of different jurisdictions given by Baker in his commentary are contained in the following passages from that book:

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- (i) In the Canadian case of *William Dudney v. R*<sup>11</sup>, the taxpayer was a resident of the United States who was contracted to supply training to employees of a Canadian company. For the purposes of the training contract, the taxpayer was given various offices at the premises of the Canadian company, which he was only allowed to enter at normal office hours. He was allowed to use the client's telephone only on client's business. He spent 300 days in one tax year and 40 in the subsequent year at the premises. The Tax Court of Canada and the Federal Court of Appeal confirmed that he had no fixed base – which was treated as having the same meaning as PE – at the premises since he had no right to use the premises as the base for the operation of his own business.

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<sup>8</sup> *Tekniskil (Sendirian) Bhd. v. Commissioner of Income Tax*, (1996) 222 I.T.R. 551 (Authority for Advance Rulings, India)

<sup>9</sup> Lower Tax Court of the Hague, September 10, 1990, noted in (1991) Tax Notes Intl. 161

<sup>10</sup> *Deputy Commissioner of Income Tax v. Subsea Offshore Ltd.* (1998) 66 I.T.D. 296 (Income Tax Appellate Tribunal, Mumbai), noted in 17 Tax Notes Intl. 1795

<sup>11</sup> (1999) 99 DTC 147

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- A (ii) In a case generally referred to as *Hotel Manager*<sup>12</sup>, the Bundesfinanzhof held that a UK hotel management company had a PE in Germany when it entered into a 20 year contract with a limited partnership which owned a hotel. The agreement required the UK company to supply a general manager: the general manager's office constituted the PE (and not the entire hotel) since the UK company had a secured right to use this office for the purposes of the agreement.
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- C (iii) A Swiss company was held not to have a PE when it contracted with a German company to produce salad dressings in the name of and in accordance with the recipe of the Swiss company. No employees of the Swiss company were present at the production facility to supervise production<sup>13</sup>. The Bundestinanzhof has also held that a scene painter who was commissioned to carry out a work in France for six weeks, and given special rooms for the purpose, did not have a fixed base at those premises.
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- E (iv) The Administrative Court of Appeal of Paris has held that a German travel agency did not have a PE in France<sup>14</sup>. A travel agency in Paris had made an office available to the German company from time to time, and the manager of the German company had a flat in Paris; the Court held that the German company had no PE at its disposal in France.
- F (v) The Brussels Court of Appeal has held that a German resident engaged in the transportation of vehicles had a PE in Belgium<sup>15</sup>. The taxpayer had an office 3m by 6m at his disposal on the premises of his principal supplier in Belgium, together with telephone and telex, where the taxpayer and four of his staff worked.

G <sup>12</sup> Bundersfinanzhof, February 3, 1993, IR 80-81/91, IStR 1993, p. 226, (1993) BStBl., II, 462.

<sup>13</sup> Decision of the Lower Tax Court of Baden-Wurtemberg, May 11, 1992, decision No. 3K 309/91, RIW 1993, 81, IStR 1992, p. 104

<sup>14</sup> Decision of November 10, 1998, (199) Revue de Droit Fiscal, No. 25, comm., 503, reported with translation in (1998) 1 ITLR 857

H <sup>15</sup> Cour de Cassation of February 15, 1980 (1980) J1. De Droit Fiscal 321.

29. According to Philip Baker, the aforesaid illustrations confirm that the fixed place of business need not be owned or leased by the foreign enterprise, provided that is at the disposal of the enterprise in the sense of having some right to use the premises for the purposes of its business and not solely for the purposes of the project undertaken on behalf of the owner of the premises.

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30. Interpreting the OECD Article 5 pertaining to PE, Klaus Vogel has remarked that insofar as the term '*business*' is concerned, it is broad, vague and of little relevance for the PE definition. According to him, the crucial element is the term '*place*'. Importance of the term '*place*' is explained by him in the following manner:

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"In conjunction with the attribute 'fixed', the requirement of a place reflects the strong link between the land and the taxing powers of the State. This territorial link serves as the basis not only for the distributive rules which are tied to the existence of PE but also for a considerable number of other distributive rules and, above all, for the assignment of a person to either Contracting State on the basis of residence (Article 1, read in conjunction with Article 4 OECD and UN MC)."

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31. We would also like to extract below the definition to the expression '*place*' by Vogel, which is as under:

"A place is a certain amount of space within the soil or on the soil. This understanding of place as a three-dimensional zone rather than a single point on the earth can be derived from the French Version ('*installation fixe*') as well as the term '*establishment*'. As a rule, this zone is based on a certain area in, on, or above the surface of the earth. Rooms or technical equipment above the soil may qualify as a PE only if they are fixed on the soil. This requirement, however, stems from the term '*fixed*' rather than the term '*place*', given that a place (or space) does not necessarily consist of a piece of land. On the contrary, the term '*establishment*' makes clear that it is not the soil as such which is the PE but that the PE is constituted by a tangible facility as distinct from the soil. This is particularly evident from the French version of Article 5(1) OECD MC which uses the term '*installation*' instead of '*place*'.

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The term '*place*' is used to define the term '*establishment*'.

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A Therefore, 'place' includes all tangible assets used for carrying on the business, but one such tangible asset can be sufficient. The characterization of such assets under private law as real property rather than personal property (in common law countries) or immovable rather than movable property (in civil law countries) is not authoritative. It is rather the context (including, above all, the terms 'fixed'/'fixe'), as well as the object and purpose of Article 5 OECD and UN MC itself, in the light of which the term 'place' needs to be interpreted. This approach, which follows from the general rules on treaty interpretation, gives a certain leeway for including movable property in the understanding of 'place' and, therefore, the assume a PE once such property has been 'fixed' to the soil.

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D For example, a work bench in a caravan, restaurants on permanently anchored river boats, steady oil rigs, or a transformer or generator on board a former railway wagon qualify as places (and may also be 'fixed').

E In contrast, purely intangible property cannot qualify in any case. In particular, rights such a participations in a corporation, claims, bundles of claims (like bank accounts), any other type of intangible property (patents, software, trademarks etc.) or intangible economic assets (a regular clientele or the goodwill of an enterprise) do not in themselves constitute a PE. They can only form part of PE constituted otherwise. Likewise, an internet website (being a combination of software and other electronic data) does not constitute tangible property and, therefore, does not constitute a PE.

F Neither does the mere incorporation of a company in a Contracting State in itself constitute a PE of the company in that State. Where a company has its seat, according to its by-laws and/or registration, in State A while the POEM is situated in State B, this company will usually be liable to tax on the basis of its worldwide income in both Contracting States under their respective domestic tax law. Under the A-B treaty, however, the company will be regarded as a resident of State B only (Article 4(3) OECD and UN MC). In the absence of both actual facilities and a dependent agent in State A, income of this company will be taxable only in State B under the 1<sup>st</sup> sentence of Article 7(1) OECD and UN MC.

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There is no minimum size of the piece of land. Where the qualifying business activities consist (in full or in part) of human activities by the taxpayer, his employees or representatives, the mere space needed for the physical presence of these individuals is not sufficient (if it were sufficient, Article 5(5) OECD MC and Article 5(5)(a) UN MC and the notion of agent PEs were superfluous). This can be illustrated by the example of a salesman who regularly visits a major customer to take orders, and conducts meetings in the purchasing director's office. The OECD MC Comm. has convincingly denied the existence of a PE, based on the implicit understanding that the relevant geographical unit is not just the chair where the salesman sits, but the entire office of the customer, and the office is not at the disposal of the enterprise for which the salesman is working." A  
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32. Taking cue from the word '*through*' in the Article, Vogel has also emphasised that the place of business qualifies only if the place is '*at the disposal*' of the enterprise. According to him, the enterprise will not be able to use the place of business as an instrument for carrying on its business unless it controls the place of business to a considerable extent. He hastens to add that there are no absolute standards for the modalities and intensity of control. Rather, the standards depend on the type of business activity at issue. According to him, '*disposal*' is the power (or a certain fraction thereof) to use the place of business directly. Some of the instances given by Vogel in this behalf, of relative standards of control, are as under: D  
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"The degree of control depends on the type of business activity that the taxpayer carries on. It is therefore not necessary that the taxpayer is able to exclude others from entering or using the POB. F

The painter example in the OECD MC Comm. (no. 4.5 OECD MC Comm. on Article 5) (however questionable it might be with regard to the functional integration test) suggests that the type and extent of control need not exceed the level of what is required for the specific type of activity which is determined by the concrete business. G

By contrast, in the case of a self-employed engineer who had free access to his customer's premises to perform the services required by his contract, the Canadian Federal Court of Appeal H

A ruled that the engineer had no control because he had access only during the customer's regular office hours and was not entitled to carry on businesses of his own on the premises.

Similarly, a Special Bench of Delhi's Income Tax Appellate Tribunal denied the existence of a PE in the case of Ericsson. The Tribunal held that it was not sufficient that Ericsson's employees had access to the premises of Indian mobile phone providers to deliver the hardware, software and know-how required for operating a network. By contrast, in the case of a competing enterprise, the Bench did assume an Indian PE because the employees of that enterprise (unlike Ericsson's) had exercised other businesses of their employer.

The OECD view can hardly be reconciled with the two court cases. All three examples do indeed shed some light onto the method how the relative standards for the control threshold should be designed. While the OECD MC Comm. suggests that it is sufficient to require not more than the type and extent of control necessary for the specific business activity which the taxpayer wants to exercise in the source State, the Canadian and Indian decisions advocate for stricter standards for the control threshold.

The OECD MC shows a paramount tendency (though no strict rule) that PEs should be treated like subsidiaries (cf. Article 24(3) OECD and UN MC), and that facilities of a subsidiary would rarely be unusable outside the office hours of one of its customers (i.e. a third person), the view of the two courts is still more convincing.

F Along these lines, a POB will usually exist only where the taxpayer is free to use the POB:

- at any time of his own choice;
- for work relating to more than one customer; and
- G - for his internal administrative and bureaucratic work.

In all, the taxpayer will usually be regarded as controlling the POB only where he can employ it at his discretion. This does not imply that the standards of the control test should not be flexible and adaptive. Generally, the less invasive the activities are, and the more they allow a parallel use of the same POB by

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other persons, the lower are the requirements under the control test. There are, however, a number of traditional PEs which by their nature require an exclusive use of the POB by only one taxpayer and/or his personnel. A small workshop (cf. Article 5(2)(e) OECD and UN MC) of 10 or 12 square meters can hardly be used by more than one person. The same holds true for a room where the taxpayer runs a noisy machine.”

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33. OECD commentary on Model Tax Convention mentions that a general definition of the term ‘PE’ brings out its essential characteristics, i.e. a distinct “*situs*”, a “*fixed place of business*”. This definition, therefore, contains the following conditions:

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- the existence of a “place of business”, i.e. a facility such as premises or, in certain instances, machinery or equipment.
- this place of business must be “fixed”, i.e. it must be established at a distinct place with a certain degree of permanence;
- the carrying on of the business of the enterprise through this fixed place of business. This means usually that persons who, in one way or another, are dependent on the enterprise (personnel) conduct the business of the enterprise in the State in which the fixed place is situated.

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34. The term “*place of business*” is explained as covering any premises, facilities or installations used for carrying on the business of the enterprise whether or not they are used exclusively for that purpose. It is clarified that a place of business may also exist where no premises are available or required for carrying on the business of the enterprise and it simply has a certain amount of space at its disposal. Further, it is immaterial whether the premises, facilities or installations are owned or rented by or are otherwise at the disposal of the enterprise. A certain amount of space at the disposal of the enterprise which is used for business activities is sufficient to constitute a place of business. No formal legal right to use that place is required. Thus, where an enterprise illegally occupies a certain location where it carries on its business, that would also constitute a PE. Some of the examples where premises are treated at the disposal of the enterprise and, therefore, constitute PE are: a place of business may thus be constituted by a pitch in a market place, or by a certain permanently used area in a customs depot (e.g. for the

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A storage of dutiable goods). Again the place of business may be situated  
in the business facilities of another enterprise. This may be the case for  
instance where the foreign enterprise has at its constant disposal certain  
premises or a part thereof owned by the other enterprise. At the same  
time, it is also clarified that the mere presence of an enterprise at a  
B particular location does not necessarily mean that the location is at the  
disposal of that enterprise.

35. The OECD commentary gives as many as four examples where  
location will not be treated at the disposal of the enterprise. These are:

- C (a) The first example is that of a salesman who regularly visits a  
major customer to take orders and meets the purchasing  
director in his office to do so. In that case, the customer's  
premises are not at the disposal of the enterprise for which  
the salesman is working and therefore do not constitute a  
fixed place of business through which the business of that  
enterprise is carried on (depending on the circumstances,  
D however, paragraph 5 could apply to deem a permanent  
establishment to exist).
- E (b) Second example is that of an employee of a company who,  
for a long period of time, is allowed to use an office in the  
headquarters of another company (e.g. a newly acquired  
subsidiary) in order to ensure that the latter company complies  
with its obligations under contracts concluded with the former  
company. In that case, the employee is carrying on activities  
related to the business of the former company and the office  
that is at his disposal at the headquarters of the other company  
will constitute a permanent establishment of his employer,  
F provided that the office is at his disposal for a sufficiently  
long period of time so as to constitute a "*fixed place of  
business*" (see paragraphs 6 to 6.3) and that the activities  
that are performed there go beyond the activities referred to  
in paragraph 4 of the Article.
- G (c) The third example is that of a road transportation enterprise  
which would use a delivery dock at a customer's warehouse  
every day for a number of years for the purpose of delivering  
goods purchased by that customer. In that case, the presence  
of the road transportation enterprise at the delivery dock  
H would be so limited that that enterprise could not consider

that place as being at its disposal so as to constitute a permanent establishment of that enterprise. A

(d) Fourth example is that of a painter, who, for two years, spends three days a week in the large office building of its main client. In that case, the presence of the painter in that office building where he is performing the most important functions of his business (i.e. painting) constitute a permanent establishment of that painter. B

36. It also states that the words '*through which*' must be given a wide meaning so as to apply to any situation where business activities are carried on at a particular location which is at the disposal of the enterprise for that purpose. For this reason, an enterprise engaged in paving a road will be considered to be carrying on its business '*through*' the location where this activity takes place. C

### THE AGREEMENTS

37. Having got a fair idea of what would constitute a PE, we may advert to the discussion in that part of the impugned judgment where the High Court has given its reasons to conclude that FOWC had a PE in India in the relevant Assessment Year. However, before that, it would be necessary to refer to the salient provisions of the relevant agreements between the parties, not only between FOWC and Jaypee, but some agreements which were entered into by the group companies of FOWC with Jaypee. D E

38. We have already mentioned above that there is an Agreement between FIA and FOAM which is dated April 24, 2001 whereby FIA has parted with the commercial rights in favour of FOAM making FOAM exclusive CRH. Thereafter, vide the aforesaid agreement FOAM transferred the commercial rights in favour of FOWC with effect from 2011 for a period of 10 years. Insofar as Concorde Agreement which is signed between FIA, FOWC and team's is concerned, that is of the year 2009. F

39. It is relevant to mention that before RPC dated September 13, 2011 was entered into between FOWC and Jaypee, one Organisation Agreement (OA) dated January 20, 2011 was signed between FIA/FMSCI and Jaypee. As per this agreement, Jaypee was to organise the event. Thereafter, another agreement known as 'Title Sponsorship Agreement' dated August 16, 2011 was signed between Beta Prema 2 G H

A (an associated company of FOWC) and Bharti Airtel, as per which Beta  
B Prema 2 transferred title sponsorship rights to Bharti Airtel for US\$ 8  
C million in respect of the race which was conducted on October 29, 2011.  
D It is thereafter that RPC dated September 13, 2011 was signed by FOWC  
E and Jaypee. That was one month before the scheduled date of race,  
F which was fixed as October 29, 2011. Under this agreement, right to  
G host, stage and promote the event was given to Jaypee by FOWC. As  
H per the Revenue, FOWC carried on business in India through a fixed  
place of business, namely, the Buddh International Circuit. Salient features  
of this Agreement, which is the most vital document, are as follows:

**“WHEREAS**

(A) The Federation Internationale de l’Automobile (FIA) is the governing body of world motor sport. The FIA is responsible for the sporting organization and regulation of the FIA Formula One World Championship (the Championship), and has the right to supervise the sporting organization of individual rounds of the Championship

(B) Pursuant to various agreements between the FIA, POWC and its Affiliates (as defined in Clause I(p) etc. FOWC has the exclusive right to exploit the commercial rights in the Championship, including the exclusive right to propose the Championship calendar and to award, to promoters the right to host, stage and promote Formula One Grand Prix events that count towards the Championship, exclusive media rights (including all use of audio-visual material and data in the media space).

(C) FOWC has the exclusive right to enter into contracts solely for the hosting, standing and promotion of Formula One Grand Prix events entered on the FIA International Sporting Calendar and counting towards the Championship, it being understood that such a contract will govern exclusively the commercial and financial management of the Event (as defined in Clause 3.1 (xx not legible)).

(D) The Promoter is the owner of a motor racing circuit in the National Capital Region of India which is capable of hosting various motor racing events. The Promoter wishes to host various motor racing events at such circuit, to include the hosting of

Formula One Grand Prix events. The Promoter had secured the privilege to host such events and is no executing this agreement with FOWC to set out the terms and conditions on which it will host; stage and promote Formula One Grand Prix events at such circuit. A

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**Definitions and Interpretation**

1. In this Agreement unless the context requires otherwise:

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(q) **Circuit** shall mean a motor racing circuit suitable in every respect for the staging of the Event (including permanent buildings, permanent infrastructure, track layout, amenities, spectator viewing facilities, the pit/paddock, building, media centre, car parks, helipads, garages, race control and administration, office administration, fuel and tyre storage, utilities (including back up power supplies), concrete based areas suitable to host the Competitors and sponsors, vending and exhibition areas, international TV compounds, host and broadcast facilities and medical centre); C  
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(t) **Event** shall mean the FORMULA 1 GRAND PRIX OF INDIA (including all support events therein and peripheral entertainment), designated and endorsed as a round of the FIA Formula One World Championship, which shall commence at the Circuit at the time scheduled by the FIA for Scrutinizing and Sporting Checks and including all Practice and the Race itself and ending at the later of the time for the lodging of a Protest under the terms of the Sporting Code and the time when a technical or sporting verification has been carried out under the terms of the Sporting Code; and F

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**Conditions Precedent**

2.1 The grant of rights by FOWC to the Promoter under this Agreement is conditional on the Conditions having been fulfilled or waived in accordance with this Agreement and the Promoter H

A shall use its best endeavour to satisfy the Conditions in accordance with this Clause 2.

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***Term***

B 3.1 This Agreement shall commence and become operative when it is signed by the parties and dated.

C 3.2 Subject to Clause 2 the rights granted to the Promoter under this Agreement shall be exercisable from the Unconditional Date. Accordingly, the initial term of this Agreement (the Initial Term) shall begin on the Unconditional Date and shall expire on 31 December 2015 and shall apply to the Championship for the calendar years 2011 to 2015 (inclusive).

\*D 3.3 On or before 30 June 2015, FOWC shall in its absolute discretion be entitled to give notice to the Promoter which, if given, shall be effective to extend the Term for a further period of up to five calendar years (the *Extended Term*). The terms of this Agreement shall apply to the Extended Term save for this Clause 3.3.

E 3.4 The term of this Agreement as prescribed in this Clause 3 shall be referred to as the *Term* and shall include the initial Term and (if applicable) the Extended Term.

F 3.5 Subject to the performance by FOWC of its obligations contained in Clause 4, the Promoter agrees to host, stage and promote the Event as the FORMULA 1 GRAND PRIX OF INDIA or [Year] GRAND PRIX OF INDIA in accordance with this Agreement once in every calendar year of the Term commencing 2011 at the Circuit on the date approved and announced by the FIA on and subject to the terms of the Regulations and the Sporting Code.

G ***FOWC's Obligations and Warranties***

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***Promoter's Warranties***

H (e) On the area of land, the outer perimeter of which is edged in red, depicted on the document attached to this Agreement as the Annex and initialed by the Parties for identification, the Circuit

shall be constructed, laid out and prepared in accordance with this Agreement, in a form and manner approved by both FOWC and the FIA, meeting all requirements of the Regulations (including as to timing of inspections) and completed in good time for final inspection by the FIA not later than 12 October 2011;

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***Access to Circuit Prior to Event***

11. The Promoter shall take whatever action is necessary to ensure that the pit and paddock buildings and surrounding areas within Circuit and the Land are open to receive the competitors, FOWC, Affiliates of FOWC, FOWC's contractors and licensees and their respective personnel and equipment (if any) at all times during the period commencing fourteen days before the day of the race and ending seven days after the Race (the Access Period) and the security of the paddock and garage area is properly safeguarded at all times during the Access Period.

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***Competitor/Media Facilities***

13.1 The Promoter will in so far as the same is practicable provide an entrance for the Competitor personnel and for Officials separate from the public entrance to the Circuit.

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13.2 The Promoter will provide free of charge a zone measuring whichever is the greater of that which has last been provided in respect of a round of the FIA Formula One World Championship at that Circuit and 140 metres by 100 metres or 15,000 square metres within or adjoining the paddock for the promotional facilities of the Competitors and/or their sponsors.

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13.3 The Promoter undertakes to set up a media compound and telephones and facsimile equipment, Press Room plus the installations and premises necessary for national and international television commentators and journalists (such premises and installations to meet the prestige of a World Championship) and to grant professional accredited journalists use of all facilities for the exercise of their profession as well as the organization of a Press Conference with the winner of the Race immediately after the Podium Ceremony.

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A 13.4 Upon the arrival of the Formula One cars and their spares  
and ancillary equipment at nearest suitable International airport  
(as such is determined by FOWC) (the Landing) the Promoter  
will transport them free of charge from the Landing to the Circuit  
and from the Circuit back to the Landing. The Promoter shall  
B procure that transportation from the Circuit to the Landing shall  
take place on the day following the Race. All ancillary costs  
including airport taxes customs clearance handling, loading and  
unloading both at the Landing and at the Circuit shall be paid by  
the Promoter. The Parties agree to liaise with each other  
throughout the Term with a view to discussing and implementing  
C all reasonable measures which may reduce such ancillary costs.

13.5 The Promoter undertakes to provide all such other facilities  
as specified in the Circuit General Specifications Manual.

*Access to Restricted Areas*

D 14. The Promoter undertakes to ensure that:

(a) only Passes and tabards issued by FOWC under the  
authorization of the FIA will authorize access to parts of the  
Circuit not open to the paying public;

(b) notwithstanding Clause 14(a) above, the public do not have  
E access to the cars in any of the places where any Competitor's  
mechanics may be called upon to work on them and without  
prejudice to the generality of the foregoing there is at no time  
any obstruction to the free passage of the cars and Competitor  
personnel in the paddock or pit area;

(c) the validity of any Passes and tabards issued by FOWC under  
F the authorization of the FIA is upheld; and

(d) the necessary steps are taken to ensure that all police and  
Circuit officials are familiar with the Passes and tabards and  
uphold their validity.

G *Insurance*

15.1 The Promoter shall provide at its expense third party liability  
insurance (in a form approved by FOWC and the FIA insuring  
FOWC and all its Affiliates, Beta Prema 2 Limited and all its  
Affiliates, the Competitors, Drivers and guests of any of the

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above mentioned parties (such parties to include where relevant all directors, officers, employees, agents and contractors) and such other persons involved in the organization of the Event (including officials, marshals, rescue and medical staff) as the FIA or FOWC may from time to time advise the Promoter (the Insured Parties) against all risks (including death of or bodily or mental injury to any person) relating to (i) the event (ii) support races and (iii) peripheral entertainment organized as part of the Event, for the Access Period. If such insurance is not permitted under the law of the country in which the Event takes place or the FIA is satisfied that such insurance is not commercially viable then the insurance shall be the maximum permitted by that law or the market conditions. The insurers must be a company recognized by Standard and Poor's and/or AM. Best and must be of first class international standing with sufficient resources to honour and discharge in full the insurance requirements prescribed in this agreement. A copy of the relevant policy will be given to FOWC by the Promoter at least 60 days before the start of the first practice session (with the exception of the year 2011, when such copy will be given to FOWC at least 30 days before the start of the first Practice session of the Event in 2011). If the language of the relevant policy is in a language other than English, FOWC shall obtain a translation of the policy at the expense of the Promoter.

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***Filming/Recording at the Event***

18.1 Save with the prior written consent of the FOWC and save for the Promoter's obligation in Clause 18.3, throughout the Term during the Access Period (and any test session held at the Circuit in which more than one Competitor is participating (Non-Private F1 Test Series) the

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Promoter shall not (nor shall the Promoter permit, enable, assist, procure or encourage others to) make, create, store, record or transmit an kind of sound recording or visual or audio-visual footage (Recording) whatsoever, whether for broadcast or any other purpose.

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(a) of at or pertaining to the Event (including cars, Drivers,

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A Competitors), any Non-Private F1 Test Session or any aspect of them; or

(b) within the confines of the Circuit or the Land (or any other part of its surroundings over which the Promoter has control).

B 18.2 Without prejudice to the generality of Clause 18.1, the Promoter shall ensure that the terms of sale of tickets giving admittance to an Event include acceptance by a ticket holder:

(a) that he shall not make, create, store, record or transmit any Recording of the Event (including cars, Drivers, Competitors) or any aspect of it, and shall not take into the Circuit any equipment that may enable him to do the aforementioned acts (other than mobile telephones use of which is subject to this Clause 18 and Clause 19.1 below);

(b) that as a spectator he may be filmed and sound made by him may be recorded for broadcast (or similar transmission); and

D (c) of such other terms and conditions as FOWC(acting reasonably) may request the Promoter to include from time to time provided that the Promoter is notified in due time and that such terms and conditions are compatible with applicable local laws.

E 18.3 The Promoter shall engage a third party (the Identity of which shall be approved by FOWC in its sole discretion) to carry out and perform on behalf of the Promoter all services relating to the origination of the international television feed and host broadcasting for each Event during the Term as are specified in guidelines published annually by FOWC and provided to the Promoter from time to time.

*Intellectual Property*

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G 19.2 The Promoter hereby irrevocably and unconditionally:-

(a) assigns to FOWC with full title guarantee all copyright and other intellectual property rights and all other rights, titles and interests (if any) which it may now or in the future have in any Image or Recording or any other representation or recording in any media whether now known or hereafter invented or

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developed in, of or pertaining to the Event, any NonPrivate F1  
Test Session or any aspect of them (irrespective of who originated  
the same) for the duration of those rights (including all renewals,  
extensions, reversions and revivals thereof); and

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(b) gives its consent (if such consent should be required) for  
FOWC to deal in such rights in any way it may see fit.

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***Accreditation for Filming/recording***

20.1 The Promoter shall ensure that persons accredited and  
authorized by FOWC are permitted to enter upon the Circuit to  
make sound, television or other recordings or transmissions or to  
make films or other moving picture and use the facilities  
throughout the Access Period and the Promoter shall accord all  
such persons the help and facilities that they or FOWC may  
reasonably require for such purposes, including assistance with  
obtaining any necessary consents, permissions or authorizations  
with any local authority.

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20.2 The Promoter undertakes to Notify FOWC of the dates of  
any test sessions which are proposed to be held at the Circuit.

***Circuit Advertising***

21. The Promoter shall not cause, permit, enable, assist, procure  
or encourage the display of any advertising (other than the  
advertising normally displayed on any Competitor's cars, Drivers  
or personnel) or other displays on, near or which can be seen  
from the Circuit and/or the Land which might (in the opinion of  
FOWC which shall be final and binding upon the Parties) Prevent  
the lawful transmission of Images or Recordings of the Events  
or any part of it in any country."

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**JUDGMENT OF THE HIGH COURT**

40. Taking note of this agreement, the High Court went ahead to  
decide the following aspects, which revolved around the question of PE:

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(a) Whether FOWC had control over the Buddh International Circuit  
and that the circuit could be constituted as a fixed place of  
business?

(b) Whether FOWC carried on business? IF so, they did carry on  
business and commercial activity in India.

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- A (c) Whether FOWC carried on business through its agents under Article 5(4) or Article 5(5) of the DTAA?

41. Answering the first question, the High Court discerned that for the duration of the event as well as two weeks prior to it and a week succeeding it, FOWC had full access through its personnel, the team contracted to it, both racing as well as spectator teams to the said Buddh International Circuit. It could also dictate who was authorised to enter the areas reserved for it. As per the High Court, though Jaypee was designated as the promoter or the host of the event in terms of RPC, when the matter was to be examined in a correct perspective by seeking through the other terms contained in the agreement as well as terms of agreements between JP and Allsports, Beta Prema 2 as well as FOA, it was clear that Jaypee's capacity to act was extremely restricted. At all material times, FOWC had exclusive access to the circuit and all the places where the teams were located. The High Court was also conscious of the fact that such an access or right to access was not permanent in the sense of its being everlasting. However, having regard to the model of commercial transactions, such an access for a period up to six weeks at a time during the F-1 Championship season was sufficient for the purposes of Article 5(1) of DTAA. Further, as the tenure of RPC was five years, it meant that such an access for the period in question was of repetitive nature. Moreover, FOWC was entitled to two years payment of the assured consideration of US\$ 40 million in the event of termination of RPC.

42. While discussing the second question, the High Court took note of agreement between FIA and FOWC under which FOWC became CRH. It also pointed out that the Concorde Agreement assured the participating teams that the FIA had exclusive rights in the F-1 Championship and was entitled to the grant of CRH, the exclusive right to exploit the commercial rights in the F-1 Championship. Subject to these conditions, each team undertook to participate in the FIA F-1 Championship each year for several events and make cars available. In fact, every team undertook to participate in each event with two cars. Taking note of the aforesaid arrangement and other clauses of these agreements, the High Court concluded that FOWC carried on business in India within the meaning of expression under Article 5(1) of the DTAA.

43. The High Court was conscious of the fact that after its finding to the effect that FOWC had PE in India, the issue as to whether FOWC carried on business through its agents or not, became academic.

Notwithstanding the same, it chose to discuss that issue as well so that the judgment had the coverage of all the questions that had arisen before it. This aspect has been discussed in the light of sub-articles (4) and (5) of Article 5 of DTAA. It is pertinent to mention that argument of the Revenue was that since FOWC had to exploit commercial rights arising from races and this business is carried on through exploitation of these commercial rights either by itself or through anyone or more members of CRH group, as mentioned in the Conorde Agreement, FOWC is obliged to propose consolidated accounts incorporating profits of all entities forming part of CRH group. The Revenue had relied on the Events right from the time when commercial rights were originally owned by FIA and thereafter transferred to SLEC Holding Company (parent company of FOWC) for a consideration, then given to FOAM and with effect from January 01, 2011 transferred to FOWC. It was also pointed out that FOWC's three affiliates, i.e. Formula One Management Ltd. ('FOM'), Allsports Management SA and Beta Prema 2 Ltd. were its agents who carried on its business and on its behalf, through the fixed place.

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AAR had rejected this submission of the Revenue holding that the theory of Revenue that all the three entities were acting on behalf of FOWC was unfounded as there was no evidence to this effect and all arrangements and agreements in relation to activities performed by three entities were sham. The High Court approved the aforesaid approach of AAR in the following manner:

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"64. Article 5(5) has certain preconditions if an entity has to be treated as dependent agent. The agent must have the authority to conclude contracts, which bind the represented enterprise, and it must habitually exercise such authority. If these positive preconditions are met, then only an enterprise shall be deemed to have a PE in that state in respect of any activities, which that person undertakes for the enterprise. The contention that because the three entities were subsidiaries of FOWC, they acted on its behalf and thus become dependent agents is insubstantial. The mere circumstance that the three subsidiaries had a connection with FOWC was not enough; what is to be shown is that the contracts they entered into and the businesses they were engaged in, was for and on behalf of FOWC. Each of the three agreements independently entered into by them with Jaypee contains no pointers to this fact."

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**A THE ARGUMENTS**

44. Mr. Ganesh, opened the case of FOWC, whereafter M/s. Arvind P. Datar and Dushant Dave, learned senior advocates, made their submissions on behalf of Jaypee. Mr. Mukul Rohatgi, learned Attorney General for India, argued on behalf of the Revenue and countered those submissions. He also argued the appeal of Union of India insofar as it challenges the findings of the High Court interpreting Article 5(4) and (5) and holding that the other companies of FOWC group did not act as agents of FOWC in India. M/s. S. Ganesh and Arvind P. Datar made their submissions in rejoinder and also refuted the arguments of Mr. Mukul Rohatgi advanced in the appeal of Union of India, to which Mr. Rohatgi made his submissions in rejoinder.

45. After referring to the important dates and events, Article 5 of DTAA and the commentaries of OECD, Philip Baker and Klaus Vogel thereon, salient features whereof have already been reproduced by us, emphasis in the submission of Mr. Ganesh was that in order to constitute a PE, condition which was necessary to satisfy was that the particular '*fixed place*' is '*at the disposal*' of FOWC and further that from the said '*fixed place*' FOWC was doing its business activity. Submission of Mr. Ganesh was that both the ingredients were missing in the instant case. For this purpose, he referred to the agreement of 2009 which was entered into between FIA and Jaypee and pointed out that FOWC was not party to the said agreement and contended that this agreement clearly evinced that it is the FIA which had control over the manner in which the Championship was to be conducted. This agreement further reflected that it is Jaypee who was responsible for conducting races and had complete control of the Event in question. All obligations for conduct of the Championship were to be discharged by Jaypee as organisers. For this purpose, he referred to the counter affidavit filed by Jaypee in SLP(Civil) No. 3112 of 2017 wherein the role of Jaypee in organising these Events is stated. From there, it was pointed out that the track was constructed by Jaypee; for this purpose they had their own engineers, architects etc.; entire expenditure for this purpose was borne by Jaypee. It was also stated that this circuit was owned by Jaypee and control thereon was that of Jaypee on which not only Championship in question was organised, but Jaypee was utilising this track for many other events which are organised on regular basis, all year round.

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46. Mr. Ganesh also drew the attention of this Court to Organisation Agreement dated January 20, 2011 signed between FIA, Jaypee and Federation of Motors Sports Clubs of India wherein Jaypee is described as the 'Organiser' and given the responsibility to organise the Event. It specifically delineates various responsibilities of Jaypee as organisers which have already been taken note of above. In nutshell, he submitted that right from construction/laying down the contract for the motor races people till the conclusion of the Events/Championship, all acts and obligations were to be performed by Jaypee, with no role of FOWC therein. According to him, in contrast, it could be seen from the Agreement dated September 13, 2011 between FOWC and Jaypee that FOWC had simply given permission to host the Event as a round of the Championship, since it is the FOWC, who has the exclusive right to exploit the commercial rights in the Championship, including exclusive right to propose the Championship calendar. Condition precedent from entering into this Agreement, as mentioned in the Agreement itself, was that Jaypee (as promoter) had entered into a valid and binding agreement with such third party in accordance with Clause 18.3 (Service Agreement). Referring to the clause pertaining to obligations and warranties of FOWC, Mr. Ganesh submitted that the role of FOWC was primarily that of advising, assisting and consulting with the promoter in relation to the Event in such manner as FOWC shall consider necessary and/or appropriate for the staging and promotion of the Event to the mutual benefit of the parties. On the other hand, Jaypee was given exclusive right to act as the promoter of the Event, to construct the circuit which was to be laid out and prepared in accordance with that agreement in a form and manner approved both by FOWC and FIA. Thus, construction was to be carried out by Jaypee; *albeit*, in the form and the manner approved by FOWC and FIA to ensure that the track meets all requirements of the Regulations. Otherwise, all those rights which were necessary for the purposes of hosting and staging the Event at the circuit were that of Jaypee exclusively.

47. On the basis of the aforesaid documents and clauses and terms therein, Mr. Ganesh submitted that the circuit was not under the control or at the disposal of FOWC. As regards 4500 seats in paddock space given to FOWC in that circuit is concerned, explanation of Mr. Ganesh was that it is Allsports which was in-charge of paddock and the same was taken from Allsports by FOWC in the year 2006 and, therefore, it would not make any difference.

A 48. His further submission was that no business was conducted  
by the FOWC from the said site as well. According to him, since FOWC  
was commercial rights holder of these events, main business of FOWC  
was to exploit these rights. including intellectual property rights. According  
to him, the exploitation of these commercial rights yields two revenue  
streams – first, the consideration received from the Promoter/Organizer  
B of the Event, to whom FOWC has granted the necessary right to host,  
stage and promote the Event; secondly, FOWC exploits the TV feed in  
respect of the Event, which is made available to it by the Promoter/  
Organiser, at his cost. FOWC grants screening, exhibition, telecasting  
and media rights arising out of and relating to this TV feed to a number  
C of parties around the world, by entering into contracts with them at  
London. It is for this reason that insofar as holding of the Event is  
concerned, FOWC was not responsible therefor and for this reason it  
was necessary for Jaypee as promoter to enter into a valid and binding  
agreement with a third party (FIA in the present case). He also pointed  
D out that insofar as sale of advertisement rights during the Event is  
concerned that was also to be given to Beta Prema 2 Ltd. which was  
again an independent company and taken over by FOWC in the year  
2006.

E 49. Mr. Ganesh, extensively referred to the findings of AAR on  
this issue wherein the case of FOWC and Jaypee on this aspect was  
accepted by AAR and pleaded that the aforesaid findings be accepted  
and restored by this Court. Referring to the judgment of the High Court,  
his submission was that the Organisation Agreement entered into between  
FIA and Jaypee was not even discussed and the conclusions given in  
paragraphs 52 and 53 of the said judgment were erroneous. He also  
F relied upon certain observations of this Court in *Union of India & Anr.*  
*Vs. Azadi Bachao Andolan & Anr.*<sup>16</sup> in respect of his submission that  
transactions could not be treated as sham.

G 50. Mr. Datar, learned senior counsel appearing for Jaypee,  
supplemented the aforesaid submissions of Mr. Ganesh on the issue of  
the PE. He argued that the judgment of the High Court was flawed in  
its approach as it had gone by inductive logic instead of deductive logic.  
According to him, the first question which has to be focused upon was  
as to what is the business of FOWC. His submission was that since in  
this case business of FOWC was not to organise these races, the question

H <sup>16</sup> 2004 (10) SCC 1 = 2003 (262) ITR 706

of its PE in India, that too in the form of circuit where the race is to be held, could not be PE of FOWC. He also submitted that even after going through all the clauses of the agreement between FOWC and Jaypee with a toothcomb, it would be found that FOWC had no physical control over the said circuit. In this behalf, he emphasised the test laid down by Andhra Pradesh High Court in *Visakhapatnam Port Trust*, which is recognised by Philip Baker in his commentary. He also argued that entire Formula One Event was a temporary model for three days in a year only and even if it is accepted that the FOWC had control over this place for those three days, possession of the site for three days in a year cannot be termed as PE. He also emphasised the fact that since FOWC was a UK resident company, it had been paying taxes in its own country. For a non-resident to pay taxes in other country, as in India in the instant case, threshold has to be very high and the issue of PE had to be examined with this focus in mind. He submitted that this was precisely the reason that such sports events held in other countries are never taxed in those countries.

51. His alternate submission was that the agreement in question was signed in UK under which consideration of US\$ 40 million was paid and, therefore, this income accrued in UK. Thus, such income was taxable in UK. He argued that insofar as rights to hold the events are concerned they were granted in UK and it is the grant of rights which was the determinative test and implementation of those rights took place in India. In support of this proposition, he relied on the judgment of this Court in the case of *Commissioner of Income Tax, Andhra Pradesh v. M/s. Toshoku Ltd., Guntur & Ors.*<sup>17</sup> where the law is discussed in the following manner:

“12. The second aspect of the same question is whether the commission amounts credited in the books of the statutory agent can be treated as incomes accrued, arisen, or deemed to have accrued or arisen in India to the non-resident assesseees during the relevant year. This takes us to Section 9 of the Act. It is urged that the commission amounts should be treated as incomes deemed to have accrued or arisen in India as they, according to the Department, had either accrued or arisen through and from the business connection in India that existed between the non-resident assesseees and the statutory agent. This contention

<sup>17</sup> (1980) Supp SCC 614 = 1981 AIR 148

A overlooks the effect of clause (a) of the Explanation to clause  
 (i) of sub-section (1) of Section 9 of the Act which provides that  
 in the case of business of which all the operations are not carried  
 out in India, the income of the business deemed under that clause  
 to accrue or arise in India shall be only such part of the income  
 as is reasonably attributable to the operations carried out in India.  
 B If all such operations are carried out in India, the entire income  
 accruing therefrom shall be deemed to have accrued in India. If,  
 however, all the operations are not carried out in the taxable  
 territories, the profits and gains of business deemed to accrue in  
 India through and from business connection in India shall be only  
 C such profits and gains as are reasonably attributable to that part  
 of the operations carried out in the taxable territories. If no  
 operations of business are carried out in the taxable territories, it  
 follows that the income accruing or arising abroad through or  
 from any business connection in India cannot be deemed to  
 accrue or arise in India. [See *CIT v. R.D. Aggarwal & Co.* [AIR  
 D 1965 SC 1526 : (1964) 1 SCR 234, 247 : 56 ITR 20]  
 and *Carborandum Co. v. CIT*[(1977) 2 SCC 862 : 1977 SCC  
 (Tax) 391 : (1977) 3 SCR 475 : (1977) 108 ITR 335] which are  
 decided on the basis of Section 42 of the Indian Income Tax Act,  
 1922, which corresponds to Section 9(1)(i) of the Act.]”

E 52. Another submission of Mr. Ganesh was that the High Court  
 did not have jurisdiction, in exercise of its powers under Article 226  
 of the Constitution, to go into the ‘findings’ of AAR on the issue of ‘fixed  
 place’. He argued that under Article 226 of the Constitution, the High  
 Court exercised *Certiorari* jurisdiction and in exercise of such a  
 F jurisdiction, findings of facts recorded by the Tribunal, which are the  
 subject matter of judicial review, cannot be gone into.

G 53. Without prejudice to the aforesaid submissions, next argument  
 of Mr. Datar was that having regard to the facts of this case, no interest  
 should be held payable under Section 201 of the Act. Referring to the  
 scheme of Chapter XXIX-B which pertains to advance rulings, he  
 submitted that the parties had shown their *bona fides* in having the  
 question raised before the AAR, and it was specifically agreed to between  
 FOWC and Jaypee in Clause 24.6 of the Agreement that the parties  
 should approach AAR for determination of the questions which were  
 H referred. He pointed out that once an application was made before the

AAR, procedure that is contained in Section 245R, on receipt of such applications, had to be followed by AAR and in that event Section 245 RR mandates that no income tax authority or the appellate tribunal shall proceed to decide any issue in respect of which an application has been made by the applicant, being a resident, under Section 245QQ for advance ruling. Once advance ruling is pronounced by AAR, it was binding on the applicant who had sought the same in respect of a particular transaction as well as on the Principal Commissioner and Commissioner of Income Tax Authorities subordinate to him. According to him, in such a scenario, it should not be considered that Jaypee had failed to deduct tax at source from the amounts paid to FOWC and as a consequence of failure to deduct, it should be fastened with the liability to pay interest under Section 201. In support, paragraph 12 of *GE India Technology Centre Private Limited v. Commissioner of Income Tax & Anr.*<sup>18</sup> was pressed into service which reads as follows:

“12. Reference to ITO(TDS) under Section 195(2) or Section 195(3) either by the non-resident or by the resident payer is to avoid any future hassles for both the resident as well as the non-resident. In our view, Sections 195(2) and 195(3) are safeguards. The said provisions are of practical importance. This reasoning of ours is based on the decision of this Court in *Transmission Corpn.* [(1999) 7 SCC 266 : (1999) 239 ITR 587] in which this Court has observed that the provision of Section 195(2) is a safeguard. From this it follows that where a person responsible for deduction is fairly certain then he can make his own determination as to whether the tax was deductible at source and, if so, what should be the amount thereof.”

54. Last submission of Mr. Datar was that in any case it was yet to be determined as to how much of US\$ 40 million fee paid by Jaypee to FOWC could be attributed to PE, inasmuch as it is only that portion of income that is relatable to PE which is liable for tax in India. This has not happened so far.

55. Mr. Dushant Dave, learned senior counsel, again appearing for Jaypee, made an additional submission to the effect that international treaties which are signed between the two sovereign countries have to be given adequate and due respect which they command. He exhorted the Court to keep this fundamental principle in mind while interpreting

<sup>18</sup> (2010) 10 SCC 29



suitable for embodying an international agreement become, at the stroke of a pen, also the form and language of a municipal legislative instrument. It is rather like saying that, by Act of Parliament, a woman shall be a man. Inconveniences may ensue. One inconvenience is that the interpreter is likely to be required to cope with disorganised composition instead of precision drafting. The drafting of treaties is notoriously sloppy usually for a very good reason. To get agreement, politic uncertainty is called for.

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... The interpretation of a treaty imported into municipal law by indirect enactment was described by Lord Wilberforce as being 'unconstrained by technical rules of English law, or by English legal precedent, but conducted on broad principles of general acceptance. This echoes the optimistic dictum of Lord Widgery, C.J. that the words 'are to be given their general meaning, general to lawyer and layman alike ... the meaning of the diplomat rather than the lawyer'. [Francis Bennion: Statutory Interpretation, p. 461 [Butterworths, 1992 (2nd Edn.).]"]

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131. An important principle which needs to be kept in mind in the interpretation of the provisions of an international treaty, including one for double taxation relief, is that treaties are negotiated and entered into at a political level and have several considerations as their bases. Commenting on this aspect of the matter, David R. Davis in *Principles of International Double Taxation Relief* [David R. Davis: *Principles of International Double Taxation Relief*, p. 4 (London, Sweet & Maxwell, 1985)], points out that the main function of a Double Taxation Avoidance Treaty should be seen in the context of aiding commercial relations between treaty partners and as being essentially a bargain between two treaty countries as to the division of tax revenues between them in respect of income falling to be taxed in both jurisdictions. It is observed (vide paragraph 1.06):

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"The benefits and detriments of a double tax treaty will probably only be truly reciprocal where the flow of trade and investment between treaty partners is generally in balance. Where this is not the case, the benefits of the treaty may be weighed more

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A in favour of one treaty partner than the other, even though the provisions of the treaty are expressed in reciprocal terms. This has been identified as occurring in relation to tax treaties between developed and developing countries, where the flow of trade and investment is largely one-way.

B Because treaty negotiations are largely a bargaining process with each side seeking concessions from the other, the final agreement will often represent a number of compromises, and it may be uncertain as to whether a full and sufficient *quid pro quo* is obtained by both sides.”

C And, finally, in paragraph 1.08:

“Apart from the allocation of tax between the treaty partners, tax treaties can also help to resolve problems and can obtain benefits which cannot be achieved unilaterally.”

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D 134. Developing countries need foreign investments, and the treaty-shopping opportunities can be an additional factor to attract them. The use of Cyprus as a treaty haven has helped capital inflows into eastern Europe. Madeira (Portugal) is attractive for investments into the European Union. Singapore is developing itself as a base for investments in South-East Asia and China.

E Mauritius today provides a suitable treaty conduit for South Asia and South Africa. In recent years, India has been the beneficiary of significant foreign funds through the “Mauritius conduit”. Although Indian economic reforms since 1991 permitted such capital transfers, the amount would have been much lower

F without the India-Mauritius Tax Treaty

G 135. Overall, countries need to take, and do take, a holistic view. Developing countries allow treaty shopping to encourage capital and technology inflows, which developed countries are keen to provide to them. The loss of tax revenues could be insignificant compared to the other non-tax benefits to their economy. Many of them do not appear to be too concerned unless the revenue losses are significant compared to the other tax and non-tax benefits from the treaty, or the treaty shopping leads to other tax abuses.”

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57. Mr. Mukul Rohtagi, learned Attorney General, came out with strong refutation to the aforesaid submissions. Responding in an equally salubrious style, he demonstrated the *'flow of commercial rights'* in relation to these events, under various agreements executed between different stakeholders from time to time and the manner in which such rights are ultimately exploited by FOWC and its other group companies in respect of the F-1 race organized in India. For this purpose, he referred to eleven agreements between different parties highlighting certain features and aspects in the following manner:

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Agreement between FIA and FOAM dated April 24, 2001 – FIA parts with commercial rights in favour of FOAM. FOAM becomes the exclusive Commercial Rights Holder (CRH).

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Agreement between FOAM and FOWC dated April 24, 2001 – FOAM transfers the commercial rights in favour of FOWC with effect from 2011 for a period of 100 years.

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RPC dated October 25, 2007 between FOWC and Jaypee:

(1) Building of the circuit was started in terms of this RPC.

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(2) FOWC was granted only the right to promote the event (clause 4(1)).

(3) FOM was declared the business manager and agent of FOWC (Recital D).

(4) This agreement was signed by FOM on behalf of FOWC.

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(5) No condition precedent clause obligating Jaypee to enter into any agreements with FOWC group entities.

(6) No clause obligating Jaypee to enter into an agreement with FOM for generation of television feed.

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(7) Agreement in the same template as Schedule IV to the Concorde Agreement.

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Concorde Agreement (2009) between FIA, FOWC and teams:

- (1) FOWC becomes the exclusive CRH.
- (2) FOWC could exploit the commercial rights directly or through its affiliates only.
- (3) 'F1 business' defined to mean exploitation of various rights, including media rights, hospitality rights, title sponsorship, etc.
- (4) Revenue of FOWC and its affiliates to be taken for distributing the prize money to the teams under Schedule X

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Organisation Agreement dated January 20, 2011 between FIA/FMSCI and Jaypee:

- (1) Jaypee to organise the event.
- (2) As of this date, Jaypee has entered into an agreement with the CRH (Recital B).
- (3) Template of the agreement contained in Schedule VI of the Concorde Agreement.

Title Sponsorship Agreement dated August 16, 2011 between Beta Prema 2 and Bharti Airtel:

- (1) Transfer of title sponsorship rights by Beta to Bharti Airtel for US\$ 8 million.
- (2) This agreement is one month before the agreement between Beta Prema 2 and Jaypee through which Beta Prema 2 allegedly acquired this right.

RPC dated September 13, 2011 between FOWC and Jaypee:

- (1) Agreement entered one month before the race.
- (2) Fresh RPC entered without rescinding the RPC of 2007.

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(3) Right to host, stage and promote the event allegedly given to Jaypee by FOWC, unlike the previous RPC which only gave the right to promote.

(4) Conditions precedent binding Jaypee to transfer the rights back to the affiliates of FOWC.

(5) Clause 18.3 binding Jaypee to engage FOM for generating television feed introduced in this RPC.

(6) Recital D of the previous RPC which declared FOM the business manager and agent removed.

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Agreements between JP and the three affiliates  
(September 13, 2011)

(1) Agreements entered on the same day as RPC, i.e. September 13, 2011.

(2) Rights allegedly given to Jaypee are transferred back to the FOWC affiliates. Beta Prema 2 acquires circuit rights (mainly media and title sponsorship) and Allsports gets paddock rights.

(3) FOM engaged to generation television feed.

(4) Agreement provides that all revenues from the rights would flow to the affiliates and not Jaypee (clause 11).

(5) Agreement provides that there does not exist an agency relationship between the affiliates and Jaypee (clause 26).

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Service Agreement dated October 28, 2011 between  
FOWC and FOM:

(1) Agreement entered into on October 28, 2011, on the day of race.

(2) FOM engaged by FOWC to provide various services – liaison and supervision of other parties at the event, travel, transport and data support services.

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Director's report of financial statements of FOWC for the year 2011: Defines the business of FOWC as *'The company's principal activity during the year was the organisation, management and administration of motorsport conducted principally through the exploitation of the commercial rights to the FIA Formula One World Championship'*.

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58. From the features described above, it was submitted by the learned Attorney General that clear manifestation of the aforesaid agreements was that FOWC and its subsidiaries had taken total control over the event that took place in India which, according to him, was to be kept in mind for proper examination of the issues in their right perspective. Mr. Rohatgi argued that Section 5(2)(b) of the Act, which applies in the instant case, specifically includes 'income' of a non-resident from 'whatever source derived', if this income accrues or arises or is deemed to accrue or arise to him in India during such year. Referring to Section 9 of the Act, which specifies the circumstances under which income shall be deemed to accrue or arise in India, he pointed out that it covers all income, 'whether directly or indirectly', that accrues or arises, if it is through or from any 'business connection in India'. Therefore, if business connection is established, then all incomes, whether earned directly or indirectly, would come within the net of taxability of such incomes in India. Referring to explanation (2) to Section 9(1)(i), he laid stress on the submission that 'business connection' shall include any business activity 'through' a person who acts on behalf of the non-resident. The expression 'through' is clarified in explanation (4) thereof to mean and include and shall be deemed to have always meant and include 'by means of', 'in consequence of' or 'by reason of'. He submitted that these deeming provisions are of very wide import and when the facts of this case are examined keeping in view the aforesaid provisions, the High Court rightly concluded that FOWC had PE in India. He also argued that Jaypee was only to host the event, whereas total access at the time of construction as well as at the time of event was that of FOWC. According to him, at the most, it was in the nature of Jaypee and FOWC as partners in the business.

59. Mr. Rohatgi also submitted that comparisons of first Agreement of 2007 with the second Agreement dated September 13, 2011 clearly

demonstrates that the second agreement was totally subterfuge to avoid payment of tax in India. He pointed out that in the Agreement dated October 25, 2007, FOWC was granted only the right to 'promote' the event (Clause 4(1)), whereas in the Agreement dated September 13, 2011, right to 'host, stage and promote' the event was allegedly given to Jaypee by FOWC. According to him, right to host and stage the event was conferred upon Jaypee only on paper to give it a semblance as if Jaypee was in real control of the affairs, which was not actually so. Therefore, in any case, it would not make any difference when in reality the rights of hosting and staging the competition were with FOWC.

60. Referring to the Agreement dated September 13, 2011 between Jaypee and three affiliates of FOWC, the argument of Mr. Rohatgi was that the so-called rights given to Jaypee were transferred back to FOWC affiliates inasmuch as Beta Prema 2 acquired circuit rights, mainly media and title sponsorship, whereas Allsports was given paddock rights. His submission was that business was carried from the circuit, paddock, etc. and, therefore, it cannot be said that no business activity was carried from this place. He also pointed out how FOWC granted rights to FOAM to provide various services in case FOWC had no control over the race. It also showed physical management of the business as well.

61. Coming to the issue of dependent PEs, submission of the learned Attorney General was that in view of the flowchart depicting commercial rights with FOWC and its affiliates, this issue was virtually an academic issue once it is found that FOWC and its affiliates are one conglomerate, the commercial rights of different nature, viz. the CRH bouquet was with the group companies under the control of same management which exploited all these rights. These companies had pooled all the profits and sharing thereof was in the ratio of 50:50 between the teams and CRH companies.

62. As far as power of the High Court under Article 226 of the Constitution of India to go into the issue is concerned, Mr. Rohatgi drew the attention of the Court to its earlier judgment in *Columbia Sportswear Company v. Director of Income Tax, Bangalore*<sup>21</sup> wherein this Court had impressed that from the rulings of AAR the aggrieved person was required to approach the High Court in the first instance. He, thus, submitted that it was the first forum of judicial review of the opinion

<sup>21</sup> (2012) 11 SCC 224

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A given by the AAR and, therefore, the High Court was very well within its power to revisit the issue; *albeit* within the scope of jurisdiction of Article 226 of the Constitution of India, and decide the same. According to him, the High Court had not exceeded its jurisdiction while deciding the aforesaid issues in the writ petitions filed by the appellants themselves.

B 63. Refuting the arguments of Mr. Datar predicated on Section 195 of the Act, Mr. Rohatgi referred to the judgment of this Court in *GE India Technology Centre Private Limited v. Commissioner of Income Tax & Anr.*<sup>22</sup> wherein following principle is laid down in paragraph 18:

C “18. If the contention of the Department that any person making payment to a non-resident is necessarily required to deduct TAS then the consequence would be that the Department would be entitled to appropriate the monies deposited by the payer even if the sum paid is not chargeable to tax because there is no provision in the IT Act by which a payer can obtain refund. Section 237 read with Section 199 implies that only the recipient of the sum i.e. the payee could seek a refund. It must therefore follow, if the Department is right, that the law requires tax to be deducted on all payments. The payer, therefore, has to deduct and pay tax, even if the so-called deduction comes out of his own pocket and he has no remedy whatsoever, even where the sum paid by him is not a sum chargeable under the Act. The interpretation of the Department, therefore, not only requires the words “chargeable under the provisions of the Act” to be omitted, it also leads to an absurd consequence. The interpretation placed by the Department would result in a situation where even when the income has no territorial nexus with India or is not chargeable in India, the Government would nonetheless collect tax. In our view, Section 195(2) provides a remedy by which a person may seek a determination of the “appropriate proportion of such sum so chargeable” where a proportion of the sum so chargeable is liable to tax.”

G He, thus, submitted that if there was any breach of the said provision, the Income Tax Department was well within its right to charge interest and/or impose penalty.

64. In rejoinder, M/s. Ganesh and Datar gave their answers to the aforesaid submissions, but it may not be necessary to reproduce the

H <sup>22</sup>(2010) 10 SCC 29

same at this stage as we would like to take note of the same while dealing with the respective submissions.

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**ANALYSIS, FINDINGS & CONCLUSION**

65. We have pondered over the aforesaid submissions of the learned counsel for the parties with all seriousness and sincerity they deserve. We have also minutely gone through the material placed on record. We have kept in mind the governing law that has already been stated in detail. We are also conscious of the approach that is needed to examine these kinds of issues, as discussed in the judgments referred to by Mr. Dave. Likewise, we have also microscopically examined the judgment of the High Court which is under challenge.

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66. As per Article 5 of the DTAA, the PE has to be a fixed place of business 'through' which business of an enterprise is wholly or partly carried on. Some examples of fixed place are given in Article 5(2), by way of an inclusion. Article 5(3), on the other hand, excludes certain places which would not be treated as PE, i.e. what is mentioned in clauses (a) to (f) as the 'negative list'. A combined reading of sub-articles (1), (2) and (3) of Article 5 would clearly show that only certain forms of establishment are excluded as mentioned in Article 5(3), which would not be PEs. Otherwise, sub-article (2) uses the word 'include' which means that not only the places specified therein are to be treated as PEs, the list of such PEs is not exhaustive. In order to bring any other establishment which is not specifically mentioned, the requirements laid down in sub-article (1) are to be satisfied. Twin conditions which need to be satisfied are: (i) existence of a fixed place of business; and (b) through that place business of an enterprise is wholly or partly carried out.

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67. We are of the firm opinion, and it cannot be denied, that Buddh International Circuit is a fixed place. From this circuit different races, including the Grand Prix is conducted, which is undoubtedly an economic/business activity. The core question is as to whether this was put at the disposal of FOWC? Whether this was a fixed place of business of FOWC is the next question. We would like to start our discussion on a crucial parameter viz. the manner in which commercial rights, which are held by FOWC and its affiliates, have been exploited in the instant case. For this purpose entire arrangement between FOWC and its associates on the one hand and Jaypee on the other hand, is to be kept in mind. Various agreements cannot be looked into by isolating them from

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A each other. Their wholesome reading would bring out the real transaction  
between the parties. Such an approach is essentially required to find out  
as to who is having real and dominant control over the Event, thereby  
providing an answer to the question as to whether Buddh International  
Circuit was at the disposal of FOWC and whether it carried out any  
B business therefrom or not. There is an inalienable relevance of witnessing  
the wholesome arrangement in order to have complete picture of the  
relationship between FOWC and Jaypee. That would enable us to capture  
the real essence of FOWC's role.

C 68. A mere running of the eye over the flowchart of these  
commercial rights, produced by the Revenue, bring about the following  
material factors, evidently discernible:

- D (i) FIA had assigned commercial rights in favour of FOAM  
vide agreement dated April 24, 2001 and on the same day  
another agreement was signed between FOAM and FOWC  
vide which these rights were transferred to FOWC. Vide  
another agreement of 2011, these rights stand transferred in  
favour of FOWC for a period of 100 years. Vide Concorde  
Agreement of 2009, FOWC is authorised to exploit the  
commercial rights directly or through its affiliates only.  
E Significantly, this agreement defines '*F-1 Business*' to mean  
exploitation of various rights, including media rights, hospitality  
rights, title sponsorship, etc.
- F (ii) Armed with the aforesaid rights, FOWC signed first  
agreement with Jaypee on October 25, 2007 whereby it  
granted right to promote the event to Jaypee. This is replaced  
by RPC dated September 13, 2011. Under this agreement,  
right to host, stage and promote the event are given by FOWC  
to Jaypee for a consideration of US\$ 40 million. On the  
same day, another agreement is signed between Jaypee and  
three affiliates of FOWC whereby Jaypee gives back circuit  
G rights, mainly media and title sponsorship, to Beta Prema 2  
and paddock rights to Allsports. FOAM is engaged to  
generate TV Feed. All the revenues from the aforesaid  
activities are to go to the said companies, namely, Beta Prema  
2, Allsports and FOAM respectively. These three companies  
are admittedly affiliates to FOWC.

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Though Beta Prema 2 is given media rights, etc., on September 13, 2011, it had entered into title sponsorship agreement dated August 16, 2011 with Bharti Airtel (i.e. more than a month before getting these rights from Jaypee) whereby it transferred those rights to Bharti Airtel for a consideration of US\$ 8 million. A

Service agreement is signed between FOWC and FOAM on October 28, 2011 (i.e. on the date of the race) whereby FOAM engaged FOWC to provide various services like licensing and supervision of other parties at the event, travel and transport and data support services. The aforesaid arrangement clearly demonstrates that the entire event is taken over and controlled by FOWC and its affiliates. There cannot be any race without participating/ competing teams, a circuit and a paddock. All these are controlled by FOWC and its affiliates. Event has taken place by conduct of race physically in India. Entire income is generated from the conduct of this event in India. Thus, commercial rights are with FOWC which are exploited with actual conduct of race in India. B  
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(iii) Even the physical control of the circuit was with FOWC and its affiliates from the inception, i.e. inclusion of event in a circuit till the conclusion of the event. Omnipresence of FOWC and its stamp over the event is loud, clear and firm. Mr. Rohatgi is right in his submission that the undisputed facts were that race was physically conducted in India and from this race income was generated in India. Therefore, a commonsense and plain thinking of the entire situation would lead to the conclusion that FOWC had made their earning in India through the said track over which they had complete control during the period of race. The appellants are trying to trivialize the issue by harping on the fact that duration of the event was three days and, therefore, control, if at all, would be for that period only. His reply was that the duration of the agreement was five years, which was extendable to another five years. The question of the PE has to be examined keeping in mind that the aforesaid race was to be conducted only for three days in a year and for the entire period of race the control was with FOWC. E  
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- A (iv) Even when we examine the matter by examining the RPC agreement itself, it points towards the same conclusion. The High Court in its judgment has reproduced relevant clauses of the agreement which we have already reproduced above.

B This agreement is analysed by the High Court. Therefore, we are spared of doing a diagnostic of sorts, which exercise is accomplished by the High Court itself in a flawless manner:

C “(a) The Buddh International Circuit, is defined in Clause 1(q), as one suitable in every respect for the staging of the event, including permanent buildings, permanent structure, track laid-out, amenities, spectator viewing facilities, paddock building, media centre, car parks, helipads, garages, race control and administration, office administration, fuel and storage, tyre store, utilities, including backup power supplies, concrete-based areas suitable to host competitors and sponsor, vending and exhibition areas, international TV compounds etc. These specifications are more elaborately spelt out in Clause 5(e) which states that a circuit shall be constructed, laid out and prepared in accordance with the agreement, i.e. RPC, “in a form and manner approved by the FOWC and the FIA”.

D (b) The inclusion of the event is through the FOWC’s actions. E • In terms of its arrangement with the FIA, it is the exclusive agency through which any particular circuit is introduced for an event in a given calendar year.

(c) The term of the RPC is 5 years according to Clauses 3.3 and 3.4.

F (d) In terms of Clause 11, Jaypee is obliged to take all action necessary to ensure that the pit, paddock buildings and surrounding areas within the circuit and land are open to receive the competitors, FOWC, affiliates of FOWC, FOWC’s contractors and licensees, other personnel and equipment at all times during the period commencing 14 days before the race and ending 7 days after the race. It also has to assure security to these areas.

G (e) Under Clause 14, the promoter is obliged to authorize access to parts of the circuit not open to the main public only through passes issued by the FOWC. Under Clause 14(b), the public cannot have access to the cars in any of the places where the competitor’s mechanics may be called upon to work on them

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and under Clause 14(c), the validity of passes issued by FOWC is unquestionable. A

(f) Under Clause 18.1, throughout the term during the access period, from the test session held at the circuit till the end of the event, the promoter, i.e. Jaypee cannot permit, access, enable, procure or in any manner encourage others to make, create, store, record or transmit any sound recording or visual or audio-visual footage whatsoever, for broadcast or any other purpose, of any of at or pertaining to the event, including cars, drivers, competitors etc. and in fact cannot make any such recording etc. within the confines of the circuit or the land over which Jaypee itself has control. B C

(g) Under Clause 18.2, Jaypee has to ensure that the terms of the ticket sale, giving admittance to the event include a condition imposed on the ticket holder not to make any kind of recording or take any recording device that can store or transmit any part of the event and that the ticket holder as a spectator could be filmed and a sound made by him could be recorded for broadcast or any other such item that the FOWC could impose on Jaypee. D

(h) Jaypee is obliged to engage a third party approved by FOWC to carry out and perform on its behalf all service relating to the origination of the international television feed and host broadcasting for each event during the term specified in the guidelines published by FOWC and provided to Jaypee. E

(i) Jaypee unconditionally and irrevocably under Clause 19.2 assigned to FOWC all copyright and other intellectual property rights, titles and interest which it may now or may in future possess, in any image or recording or other presentation or recording in any image/form whatsoever for the duration of the rights and also give consent to FOWC to deal with such rights as it pleased. F

(j) Clause 20.1 obliged Jaypee to ensure that those accredited and authorized by FOWC were permitted to enter upon the premises to make sound, television or recordings or transmissions or make films or other pictures and use the facilities throughout the access period and also undertake to accord to such personnel all help and facilities that FOWC would require, including assistance for consent, permission or authorization with any local G H

A authority.

(k) Under Clause 21, Jaypee was prohibited from causing, permitting, enabling assisting or in any manner encouraging display of any advertisement (other than the normal advertisement displayed on any competitor's cars) or other displays on, near or which could be seen from the circuit or the land which, in the opinion of the FOWC, could prevent lawful transmission of images or recordings of the event. FOWC's say in this regard was final.

(l) In the Director's report of FOWC, the company significantly mentioned that its current company had entered into an agreement with FIA as a result of which FOWC acquired commercial interests in the championship which became operative from 01.11.2011 and that in exploitation of such commercial rights in the championship, the total revenues generated was US\$ 1205 million. There is an express advertence of the Indian part of the turn-over – inasmuch as the report said that the company paid US\$ 127 million to FOM in return of provision of services.”

D 69. We are in agreement with the aforesaid analysis which correctly captures the substance of the relevant clauses of the agreement.

E 70. We are also of the opinion that the High Court has rightly concluded that having regard to the duration of the event, which was for limited days, and for the entire duration FOWC had full access through its personnel, number of days for which the access was there would not make any difference. This aspect is discussed by the High Court in the following manner, and rightly so:

F “52. It is evident that for the duration of the event as well as two weeks prior to it and a week succeeding it, FOWC had full access through its personnel, the team contracted to it, both racing as well as spectator teams and could also dictate who were authorized to enter the areas reserved for it. No doubt, in terms of the agreement, i.e. RPC, Jaypee was designated as the promoter or the event host. A look at the RPC and its terms as well as the other terms contained in the agreement between the Jaypee on the one hand and Allsports, Beta Prema 2 as well as FOAM show that Jaypee's capacity to act - though it promoted the event, was extremely restricted. At all material times, FOWC had access - exclusively, to the circuit, and all the spaces where

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the teams were located. Jaypee created the circuit for the purposes of the event and other events; yet, during the event, i.e. the F1 Championship, no other event was possible.

53. Having regard to the nature of the preceding discussion, it is evident that though FOWC's access or right to access was not permanent, in the sense of its being everlasting, at the same time, the model of commercial transactions it chose is such that its exclusive circuit access - to the team and its personnel or those contracted by it, was for up-to six weeks at a time during the F1 Championship season. This nature of activity, i.e. racing and exploitation of all the bundle of rights the FOWC had as CRH, meant that it was a shifting or moving presence: the teams competed in the race in a given place and after its conclusion, moved on to another locale where a similar race is conducted. Now with this kind of activity, although there may not be substantiality in an absolute sense with regard to the time period, both the exclusive nature of the access and the period for which it is accessed, in the opinion of the Court, makes the presence of a kind contemplated under Article 5(1), i.e. it is fixed. In other words, the presence is neither ephemeral or fleeting, or sporadic. The fact that RPC-2011's tenure is of five years, meant that there was a repetition; furthermore, FOWC was entitled even in the event of a termination, to two years' payment of the assured consideration of US\$ 40 million (Clause 24 of the RPC). Having regard to the OECD commentary and *Klaus Vogel's* commentary on the general principles applicable that as long as the presence is in a physically defined geographical area, permanence in such fixed place could be relative having regard to the nature of the business, it is hereby held that the circuit itself constituted a fixed place of business.

71. A stand at a trade fair, occupied regularly for three weeks a year, through which an enterprise obtained contracts for a significant part of its annual sales, was held to constitute a PE<sup>23</sup>. Likewise, a temporary restaurant operated in a mirror tent at a Dutch flower show for a period of seven months was held to constitute a PE<sup>24</sup>.

72. The High Court has also referred to some of the judgments

<sup>23</sup> Refer Footnote 4

<sup>24</sup> Refer Footnote 5

A which are of relevance. We would like to take note of those judgments as we had agreed with the conclusions of the High Court on this issue:

B In *Universal Furniture Ind. AB v. Government of Norway*<sup>25</sup>, a Swedish company sold furniture abroad that was assembled in Sweden. It hired an individual tax resident of Norway to look after its sales in Norway, including sales to a Swedish company, which used to compensate him for use of a phone and other facilities. Later, the company discontinued such payments and increased his salary. The Norwegian tax authorities said that the Swedish company had its place of business in Norway. The Norwegian court agreed, holding that the salesman's house amounted to a place of business: it was sufficient that the Swedish Company had a place at its disposal, i.e the Norwegian individual's home, which could be regarded as 'fixed'.

D In *Joseph Fowler v. Her Majesty the Queen*<sup>26</sup>, the issue was whether a United States tax resident individual who used to visit and sell his wares in a camper trailer, in fairs, for a number of years had a fixed place of business in Canada. The fairs used to be once a year, approximately for three weeks each. The court observed that the nature of the individual's business was such that he held sales in similar fairs, for duration of two or three weeks, in two other locales in the United States. The court held that conceptually, the place was one of business, notwithstanding the short duration, because it amounted to a place of management or a branch having regard to peculiarities of the business.

F 73. Coming to the second aspect of the issue, namely, whether FOWC carried on any business and commercial activity in India or not, substantial part of this aspect has already been discussed and taken care of above. Without being repetitive and pleonastic or tautologous, we may only add that FOWC is the Commercial Right Holder (CRH). These rights can be exploited with the conduct of F-1 Championship, which is organised in various countries. It was decided to have this championship in India as well. In order to undertake conducting of such races, the first requirement is to have a track for this purpose. Then, teams are needed who would participate in the competition. Another requirement is to have the public/viewers who would be interested in witnessing such races from the places built around the track. Again, for

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<sup>25</sup> (Stavanger Court, Case No. 99-00421, dated 19-12-1999 referred to in Principles of International Taxation by Anghard Miller and Lyn Oates, 2012)

H <sup>26</sup> 1990 (2) CTC 2351

augmenting the earnings in these events, there would be advertisements, media rights, etc. as well. It is FOWC and its affiliates which have been responsible for all the aforesaid activities. The Concorde Agreement is signed between FIA, FOA and FOWC whereby not only FOWC became Commercial Rights Holder for 100 years, this agreement further enabled participation of the teams who agreed for such participation in the FIA Championship each year for every event and undertook to participate in each event with two cars. FIA undertook to ensure that events were held and FOWC, as CRH, undertook to enter into contracts with event promoters and host such events. All possible commercial rights, including advertisement, media rights, etc. and even right to sell paddock seats, were assumed by FOWC and its associates. Thus, as a part of its business, FOWC (as well as its affiliates) undertook the aforesaid commercial activities in India. Without explaining this aspect further, our purpose would be served by reproducing the following discussion, so starkly put in the judgment of the High Court:

“55. If the terms of the Concorde Agreement are read conjointly with the RPC-2011, it is apparent that the CRH, which is the FOWC, only and none else has the right to include a venue in any FIA annual calendar. FIA is bound to accord permission for such inclusion; FOWC is the exclusive commercial rights holder of a host of rights (evident from the recital in the Concorde Agreement that FIA, FOWC and other members of the CRH group had entered into such contracts to enable commercial exploitation of the rights for a 100 year period). Under the RPC-2011, only FOWC has exclusive rights towards making sound, television and other recordings and exploitation of its media rights. FOWC has copyright over databases and all related information, etc. generated, during the event, including practice sessions etc. (Clause 22, RPC-2011). Only those accredited by FOWC can enter the promoter’s premises and circuit to make sound and television recordings, etc.

56. It is quite apparent that save a limited class of rights (those relating to paddock entry, ticketing, hospitality at the venue and a restricted class of advertising), all commercial exploitation rights vest exclusively with FOWC. FOWC did accept them and was entitled to charge fees or such other consideration as it deemed appropriate for the recording, telecasting, broadcasting and

- A creation of internet and media rights, including data transmission, and all other such commercially exploitable rights. In addition, FOWC charged, by Clause 24 of RPC-2011, a fee of US\$ 40 million annually from Jaypee, in relation to the race event or FIA F1 Championship event conducted on the circuit in India.
- B 57. It is also noteworthy that by virtue of the Concorde Agreement, the teams have undertaken to engage in every race - with the added condition that each team would involve two cars for every race in any circuit chosen by FOWC. RPC-2011 also assured that the FOWC would ensure that such team did in fact participate in the event in the Buddh Circuit. This is an important fact- which
- C shows that the entire event, i.e. F1 FIA Championship in the circuit was organized and controlled in every sense of the term by FOWC. The peculiarity of this activity is such that FOWC's dominant role is evident; it is the moving spirit with all pervasive presence and control through the teams, which are contracted
- D to participate in the event. In fact, it creates the event, i.e. the race. Each actor, such the promoter/Jaypee, the racing teams, the constructing teams and the other affiliates, plays a part in the event. FOWC's participation and the undertakings given to it by each of these actors, who are responsible for the event as a whole, brings out its central and dominant role. If Jaypee is the
- E event promoter, which owns the title to the circuit in the sense that it owns the land, FOWC is the commercial rights owner of the event, by virtue of the Concorde Agreement. FIA parted with all its rights over each commercial right it possessed to FOWC. The bulk of the revenue earned is through media,
- F television and other related rights. The terms or the basis of those rights is the event. The conceptualization of the event and the right to include it in any particular circuit, such as Buddh Circuit is that of the FOWC; it decides the venue and the participating teams are bound to it to compete in the race in the terms agreed with the FOWC. All these, in the opinion of the
- G Court, unequivocally, show that the FOWC carried on business in India for the duration of the race (and for two weeks before the race and a week thereafter). Every right, which it possessed was monetized; the US\$ 40 million which Jaypee paid was only a part of that commercial exploitation by the FOWC.
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58. Consequently, the Court concludes that the FOWC carried on business in India within the meaning of expression under Article 5(1) of the DTAA. It is consequently held that the AAR fell into error of law in holding that FOWC did not function through a PE/carry on business through a fixed place of business in India.” A

74. In view of the above, it is difficult to accept the arguments of the appellants that it is Jaypee who was responsible for conducting races and had complete control over the Event in question. Mere construction of the track by Jaypee at its expense will be of no consequence. Its ownership or organising other events by Jaypee is also immaterial. Our examination is limited to the conduct of the F-1 Championship and control over the track during that period. Specific arrangement between the parties relating to the aforesaid, which is elaborated above and which FOWC and Jaypee unsuccessfully endeavoured to ignore, has in fact turned the table against them. It is also difficult to accept their submission that FOWC had no role in the conduct of the Championship and its role came to an end with granting permission to host the Event as a round of the championship. We also reject the argument of the appellants that the Buddh International Circuit was not under the control and at the disposal of FOWC. B  
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D

75. No doubt, FOWC, as CRH of these events, is in the business of exploiting these rights, including intellectual property rights. However, these became possible, in the instant case, only with the actual conduct of these races and active participation of FOWC in the said races, with access and control over the circuit. E

76. We are of the opinion that the test laid down by the Andhra Pradesh High Court in *Visakhapatnam Port Trust* case fully stands satisfied. Not only the Buddh International Circuit is a fixed place where the commercial/economic activity of conducting F-1 Championship was carried out, one could clearly discern that it was a virtual projection of the foreign enterprise, namely, Formula-1 (i.e. FOWC) on the soil of this country. It is already noted above that as per Philip Baker<sup>27</sup>, a PE must have three characteristics: *stability*, *productivity* and *dependence*. All characteristics are present in this case. Fixed place of business in the form of physical location, i.e. Buddh International Circuit, was at the disposal of FOWC through which it conducted business. Aesthetics of law and taxation jurisprudence leave no doubt in our mind that taxable F  
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<sup>27</sup> A Manual on the OECD Model Tax Convention on Income and on Capital

A event has taken place in India and non-resident FOWC is liable to pay tax in India on the income it has earned on this soil.

77. We are now left with two other incidental issues which were raised by Mr. Datar. First was on the interpretation of Section 195 of the Act. It cannot be disputed that a person who makes the payment to a non-resident is under an obligation to deduct tax under Section 195 of the Act on such payments. Mr. Rohatgi had submitted, and rightly so, that this issue is covered by the judgment in the case of *GE India Technology Centre Private Limited*<sup>28</sup>. Precisely this very judgment is taken note of and relied upon by the High Court also in holding that since payments made by Jaypee to FOWC under the RPC were business income of the FOWC through PE at the Buddh International Circuit, and, therefore, chargeable to tax, Jaypee was bound to make appropriate deductions from the amounts paid under Section 195 of the Act.

78. We are, however, inclined to accept the submission of Mr. Datar that only that portion of the income of FOWC, which is attributable to the said PE, would be treated as business income of FOWC and only that part of income deduction was required to be made under Section 195 of the Act. In *GE India Technology Centre Private Limited*<sup>29</sup>, this Court has clarified that though there is an obligation to deduct tax, the obligation is limited to the appropriate portion of income which is chargeable to tax in India and in respect of other payments where no tax is payable, recourse is to be made under Section 195(2) of the Act. It would be for the Assessing Officer to adjudicate upon the aforesaid aspects while passing the Assessment Order, namely, how much business income of FOWC is attributable to PE in India, which is chargeable to tax. At that stage, Jaypee can also press its argument that penalty etc. be not charged as the move on the part of Jaypee in not deducting tax at source was *bona fide*. We make it clear that we have not expressed any opinion either way.

79. Insofar as the argument of Mr. Datar on the powers of the High Court under Article 226 of the Constitution of India is concerned, we are not impressed by the said argument. It is Jaypee itself which had filed the writ petition (and for that matter FOWC as well) and they had challenged the orders of AAR on certain aspects. The High Court has examined legal issues while delivering the impugned judgment, of

<sup>28</sup> Refer Footnote 23

H <sup>29</sup> Refer Footnote 23

course having regard to the facts which were culled out from the documents on record. A

80. In view of the foregoing, the appeals preferred by the FOWC and Jaypee are dismissed, subject to observations as made above:

81. Insofar as the appeal filed by the Commissioner of Income Tax is concerned, it was submitted by Mr. Rohatgi himself that the issue of dependent PE had become academic. Therefore, we need not examine this issue and dispose of the appeal of the Revenue accordingly. B

No costs.

Nidhi Jain

Appeals disposed of.